



# **You Can Bet On Us®**

With attorneys ranked by *Chambers Global* among the top gaming lawyers worldwide, Fox Rothschild's Gaming Practice consists of skilled practitioners with decades of experience helping clients domestically and internationally achieve success in this highly regulated industry.

We know it takes much more than good odds to help clients maintain their competitive edge and boost future success.



800 attorneys I 22 offices nationwide



#### Nicholas Casiello, Jr.

Chair of the Gaming Practice 609.572.2234 | ncasiello@foxrothschild.com

Midtown Building, Suite 400 | 1301 Atlantic Avenue | Atlantic City, NJ 08401

California Colorado Connecticut Delaware District of Columbia Florida Minnesota Illinois Nevada New Jersey New York Pennsylvania Texas



May 10, 2017

Welcome to Miami and IMGL's Spring Conference! This year's spring conference will be another outstanding example of IMGL's bringing together the leading gaming attorneys and industry officials to discuss the latest gaming developments and trends in North America, the Caribbean, Latin America and Europe. It also is another example of IMGL's strong commitment to its educational mission.

I would like to thank the conference co-chairs Marc Dunbar and Daniel Wallach for putting together an impressive list of speakers and panels as well as a great social agenda. Highlights of the conference will include discussions on sports betting in the United States; the expansion of intrastate gaming beyond New Jersey, Nevada and Delaware; global developments in gaming technology; gaming and tax policy in Europe; current developments in tribal gaming in the United States; use of the Internet by state lotteries and the status of horse racing.

I also wish thank the following sponsors for their generous support of the IMGL educational mission and conference social events. **GOLD**: IGT and Fox Rothschild; **SILVER**: Scientific Games; **GALA DINNER**: Gulfstream; **OPENING RECEPTION**: Ifrah Law; **BREAK**: GLI, Jones Walker, Wind Creek Casino & Hotel, Fantini Research; **BRONZE**: Seminole Hard Rock, AGEM; and **SUPPORTING**: Avigilon.

Turnberry Isle is one of the premier resorts in Florida, and I am sure attendees will enjoy their stay in Florida.

Conference participants will also be able to attend a special day at the races at Gulfstream Park one of the leading racetracks in the United States. I look forward to being with you in Miami.



Best Regards,

Michael E. Zatezalo
President
International Masters of
Gaming Law

#### Turnberry Isle Miami • 19999 West Country Club Drive, Aventura, Florida 33180

All general sessions take place in Garden Room I.

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#### **WEDNESDAY, MAY 10**

3:00 - 5:00 p.m. Registration Garden Foyer

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4:00 - 5:20 p.m. Membership Business Meeting

Garden Room 1

5:30 - 7:30 p.m. Opening Reception

Magnolia Courtyard

#### **THURSDAY, MAY 11**

8:00 a.m. - 5:00 p.m. Registration Garden Foyer

7:30 - 9:00 a.m. Continental Breakfast

Garden Room II

9:00 - 9:15 a.m. Opening Remarks IMGL President Mike Zatezalo

9:15 - 10:00 a.m. Keynote Speaker Jim Allen,

Chairman, President, CEO, Seminole Hard Rock Entertainment, Inc.

10:00 - 11:05 a.m.
Gaming Developments in LATAM and the Caribbean

11:05 - 11:15 a.m. Networking Break Garden Foyer

11:15 a.m. - 12:25 p.m. The Future of Sports Betting in the United States 12:30 -1:45 p.m.
Lunch and Keynote Address
Garden Room II
James Maida
President/CEO
Gaming Laboratories International

1:45 - 3:00 p.m.
Globally Emerging Gaming
Technology and Game Concepts:
How are Regulators Dealing with
Them?

3:00 - 3:15 p.m. Networking Break Garden Foyer

3:15 - 4:30 p.m.
The Effects of the 2016 Elections and Emerging Trends facing Gaming in the United States

4:30 - 4:50 p.m.
A Comparative Economic
Assessment of Indian Gaming
and Commercial Gaming in the
U.S.

4:50 - 5:00 p.m.
Organizational Remarks
IMGL President Mike Zatezalo

6:15 - 6:30 p.m.

Meet at Conference Center exit for coaches to Adena Grill

7:00 - 9:45
Gala Dinner
Adena Grill, The Village at
Gulfstream Park

9:45 - 10:00 Coaches return to Turnberry Isle

#### **FRIDAY MAY 12**

8:00 - 9:00 a.m. Continental Breakfast Garden Room II

8:00 a.m. - 12:00 noon Registration Garden Foyer 9:00 - 9:15 a.m.

Opening Remarks

IMGL President Mike Zatezalo

9:15 - 10:30 a.m.
Trends and Hot Topics Affecting
Horse Racing Around the World

10:30 - 10:45 Networking Break Garden Foyer

10:45 a.m. - 12:00 noon Issues involving Lotteries Around the World

12:15 - 1:30 Lunch and Keynote Address Garden Room II

1:45 - 3:00 p.m. Tribal Gaming Update

3:00 - 3:15 p.m. Networking Break Garden Foyer

3:15 - 4:30 p.m.
The Evolution of Gaming Policy and Taxation in Europe

4:30 - 4:45 p.m. Closing remarks IMGL President Mike Zatezalo

5:00 - 6:00 Cocktail Reception Cascata Pool

#### **SATURDAY, MAY 13**

12:30 p.m.
Post-Conference Event
IMGL Day at the Races

Gulfstream Park Racing and Casino 901 S. Federal Hwy., Hallandale Beach. FL 33009

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#### **GOLD SPONSORS**

#### Fox Rothschild LLP

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Fox Rothschild LLP is a national law firm with nearly 800

attorneys practicing in 22 offices coast to coast. We've been serving clients for more than a century, and we've been climbing the ranks of the nation's 250 largest firms for many years, according to The National Law Journal. Ranked by Chambers Global among the top gaming lawyers worldwide, Fox is home to one of the largest gaming law practices in the United States, complete with skilled attorneys who possess decades of experience helping clients domestically and internationally achieve success in this highly regulated industry.

#### **IGT** igt.com



IGT (NYSE: IGT) is the global leader in gaming. We enable players to experience their favorite games across all

channels and regulated segments, from Gaming Machines and Lotteries to Interactive and Social Gaming. Leveraging a wealth of premium content, substantial investment in innovation, in-depth customer intelligence, operational expertise and leading-edge technology, our gaming solutions anticipate the demands of consumers wherever they decide to play. We have a well-established local presence and relationships with governments and regulators in more than 100 countries around the world, and create value by adhering to the highest standards of service, integrity, and responsibility. IGT has over 12,000 employees. For more information, visit www.IGT.com.

#### **GALA DINNER SPONSOR**

# GulfStream Park

gulfstreampark.com



Anchored by the legendary Gulfstream Park racetrack, The Village at Gulfstream

Park is South Florida's premier home design, dining, shopping, and entertainment destination. Gulfstream Park is a Stronach Group company, North America's leading Thoroughbred racetrack owner/operator. The Stronach Group racetracks include Santa Anita Park, Gulfstream Park & Casino, Golden Gate Fields, Portland Meadows, Laurel Park and Pimlico Race Course, home of the worldfamous Preakness. The company owns and operates the Palm Meadows Training Center in Florida, and is one of North America's top race horse breeders through its awardwinning Adena Springs operation. The Stronach Group is one of the world's largest suppliers of pari-mutuel wagering

systems, technologies and services. Its companies include AmTote, a global leader in wagering technology; XpressBet, an Internet and telephone account wagering service; and Monarch Content Management, which acts as a simulcast purchase and sales agent of horseracing content for numerous North American racetracks and wagering outlets. The Stronach Group is also a leading producer of social media content for the horseracing industry.

#### SILVER SPONSOR

#### **Scientific Games**

scientificgames.com



Scientific Games is a leading innovator in the global lottery and regulated gaming industries. Beginning with the breakthrough technology that launched the

world's very first secure instant lottery game in 1974, the company has been a driving force behind the success of more than 1,500 customers on six continents. The world's top-performing lotteries and gaming organizations partner with Scientific Games for game content, technology, customized programs and managed services that engage today's players in new and exciting ways. provide solutions for both traditional and interactive channels - and ultimately, increase revenues. Scientific Games continues to innovate with patented gaming technology and research-driven programs delivered to customers with the highest level of security, integrity and ethical standards. The company is committed to worldwide responsible gaming principles and has received international certifications for environmental sustainability.

#### OPENING RECEPTION SPONSOR

#### **Ifrah Law**

ifrahlaw.com



Jeff Ifrah, founder of Washington, D.C.-based Ifrah Law, is widely

regarded as a leading expert on the cutting-edge of internet gaming matters and currently serves clients in all internet gaming-related spheres including fantasy sports, mobile integration, sports betting, affiliate marketing, Esports, regulatory compliance, social media and sweepstakes. He represents many of the largest iGaming companies and industry associations in the world including Amaya, PokerStars, Unikrn and the Interactive Gaming Council. Having been involved with online gaming since its dawn, Jeff has developed an unparalleled understanding of the online gaming market. He is a sought after speaker on industry-related topics, including a recent CLE-credit webinar for the American Bar Association entitled "eSports & the Legal Landscape: A Primer on the Emerging eSports Industry." Other engagements in 2016 include being a presenter at the eSports Conference in Los Angeles, the

SPONSORS continue on next page

International Masters of Gaming Law Conference in San Francisco, the iGaming North America Conference in Las Vegas, and the National Council of Legislators from Gaming States in Orlando. Jeff and his firm frequently write on the topic as well, recently publishing a white paper entitled, "The Definitive Guide to iGaming in the United States"; a comprehensive overview of iGaming legislation and business opportunities in the U.S. Ifrah Law also publishes the blog, www.ifrahonigaming.com.

#### **BRONZE SPONSORS**

#### The Association of Gaming Equipment Manufacturers (AGEM)

agem.org



The Association of Gaming **Equipment Manufacturers** (AGEM) is a non-profit international trade association representing

manufacturers and suppliers of electronic gaming devices, lotteries, systems, table games, online technology, key components and support products and services for the gaming industry. AGEM works to further the interests of gaming equipment suppliers throughout the world. Through political action, regulatory influence, trade show partnerships, educational alliances, information dissemination and good corporate citizenship, the members of AGEM work together to create benefits for every company within the organization. Together, AGEM has assisted regulatory agencies and participated in the legislative process to solve problems and create a business environment where AGEM members can prosper while providing a strong level of support to education and responsible gaming initiatives.

#### Hard Rock International

hardrock.com



With venues in 74 countries, including 174 cafes, 24 hotels and 11 casinos. Hard Rock International (HRI) is one of the most globally recognized companies. Hard Rock owns the world's

greatest collection of music memorabilia, which is displayed at its locations around the globe. Hard Rock is also known for its collectible fashion and music-related merchandise, Hard Rock Live performance venues and an award-winning website. HRI owns the global trademark for all Hard Rock brands. The company owns, operates and franchises Cafes in iconic cities including London, New York, San Francisco, Sydney and Dubai. HRI also owns, licenses and/or manages hotel/casino properties worldwide. Destinations include the company's two most successful hotel and casino locations in Tampa and Hollywood, Fla., both owned and operated by HRI parent The Seminole Tribe of Florida, as well as other exciting locations including Bali, Chicago, Cancun, Ibiza, Las Vegas, Macau and San Diego. New Hard Rock Hotel or Hotel/Casino projects include Abu Dhabi, Atlanta, Berlin, Dubai, London, Los Cabos, New York City, and Shenzhen, Dalian and Haikou in China.

#### **BREAK SPONSORS**

#### **Gaming Laboratories International** gaminglabs.com



For over 25 years, Gaming Laboratories International, LLC (GLI®) has delivered the highest quality landbased, lottery, and iGaming testing, assessment and professional services to regulators, suppliers and operators from more than 475 jurisdictions worldwide. GLI has over 20 laboratory locations on six continents.

The company has established an incomparable team of highly trained, hand-picked professionals to test and certify equipment. GLI also offers professional services including: consultation; auditing; field inspections; responsible gaming; and governance, risk and compliance. The company holds U.S. and international accreditations for compliance with ISO/IEC 17025, 17020, and 17065 standards for technical competence in the gaming, wagering and lottery industries. GLI University®, the world-renowned training program. produces critical, in-depth seminars and events designed to empower attendees with industry fundamentals that will keep them on the leading edge of information and knowledge.

#### **FANTINI RESEARCH**

fantiniresearch.com



FANTINI RESEARCH is a publishing, research and consulting firm serving the gaming industry, primarily institutional investors, C-level executives and professionals such as

attorneys and regulators. Its numerous publications and reports revolve around the flagship Fantini's Gaming Report, the industry's leading daily source of news, analysis and information. Fantini also publishes the monthly National Revenue Report, Fantini's Public Policy Review, and copublishes the industry-leading EILERS-FANTINI Quarterly Slot Survey, and Spectrumetrix reports, the gaming industry's data source, and performs commissioned research. For more information visit www.fantiniresearch. com or contact Ashley Rentz at arentz@fantiniresearch.com

**Jones Walker** joneswalker.com



The Gaming Practice at Jones Walker offers internationally recognized VALKER and industry-leading legal, regulatory, transactional, and

litigation counsel to owners, operators, investors, tribes, manufacturers, pari-mutuels, lottery vendors, sweepstakes, and charities throughout the world. Our client base is broad, our gaming experience is deep, and our network of regulatory, tax, and industry contacts is extensive. Taken together, these strengths enable us to provide targeted transactional, legislative, and regulatory solutions, and dispute-resolution services that address today's challenges in the gaming industry.



#### **WEDNESDAY, MAY 10**

3:00 - 5:00 p.m. Registration Garden Foyer

4:00 - 5:20 p.m. Membership Business Meeting Garden Room 1

5:30 - 7:30 p.m. Opening Reception Magnolia Courtyard



Named one of the "World's Best Resorts" by *Travel* + *Leisure Magazine*, Turnberry Isle Miami is a South Florida treasure. Timeless architecture encircles a 100-year-old Banyan tree, which sits at the center of this 300-acre tropical oasis. Calming Koi Ponds are a part of the arrival experience, while sounds of tranquil waterfalls and fountains follow your every movement.

#### **THURSDAY, MAY 11**

All general sessions will take place in Garden Room I.

8:00 a.m. - 5:00 p.m. Registration Garden Foyer

7:30 - 9:00 a.m. Continental Breakfast Garden Room II

9:00 - 9:15 a.m. Opening Remarks

IMGL President Mike Zatezalo
9:15 - 10:00 a.m.

Keynote Speaker Jim Allen, Chairman, President, CEO Seminole Hard Rock Entertainment, Inc.

10:00 - 11:05 a.m.
Gaming Developments in LATAM and the Caribbean

This panel discussion will include current information on gaming developments in the LATAM and Caribbean sectors. Panelists will include representatives of the regulatory sector and those operating within the current gaming environment in these regions. As

SCHEDULE continues on next page

#### **BREAK SPONSORS**

# Wind Creek Casino & Hotel windcreekhospitality.com



Wind Creek Hospitality is the principal gaming and hospitality entity for the Poarch Band of Creek Indians. Dedicated to providing a first-class customer experience, the casinos and hotels of Wind Creek

Hospitality are renowned for their geniality and refinement. The company operates six properties throughout the state of Alabama and the Florida Panhandle.

#### **SUPPORTING SPONSOR**

Avigilon avigilon.com

avigilon

Founded in 2004, Avigilon™ provides trusted security

solutions to the global market. Avigilon designs, develops, and manufactures video analytics, network video management software and hardware, surveillance cameras and access control solutions.

#### **CONFERENCE SCHEDULE**, continued

regulations become more certain, and as the political environment changes, operators are having to adjust their respective business models to participate in these growing markets. The market base has not yet become saturated, as in other international locations, so the regions should be followed by any company seeking an expanded customer base.

#### MODERATOR: Ernest C. Matthews IV,

President/General Counsel, ISI - Maritime/Islands, Ltd.

#### **PANELISTS:**

Felix Gomez, CEO, Meier Corporation

**Gino Campbell**, General Director, *Curação Gaming Control Board* 

**James Kilsby**, Managing Director - Americas for GamblingCompliance in Washington, D.C.

**The Honorable Ryan Pinder,** Partner, Graham Thompson, Bahamas

11:05 - 11:15 a.m. Networking Break

Garden Foyer

#### 11:15 a.m. - 12:25 p.m.

#### The Future of Sports Betting in the United States

Efforts to legalize sports betting in the U.S. have intensified over the past year on a number of different fronts. The longstanding federal ban on statesanctioned sports betting is under attack in the courts, the American Gaming Association has stepped up lobbying efforts to repeal the federal prohibition, and several of the major U.S. sports leagues (led by the National Basketball Association) have expressed a willingness to finally support expanded legal sports betting. After years of talk (but no action), 2017 may finally represent the breakthrough year for sports betting legalization in the US, especially as the Supreme Court appears poised to hear New Jersey's constitutional challenge to the federal ban on sports betting, and a number of states are readying sports betting bills in the event New Jersey wins its case. This panel of key stakeholders will examine the future of sports betting in the U.S., including an assessment of the likely path(s) to legalization, timelines, regulatory environment, and opportunities and challenges for stakeholders.

#### **MODERATOR: Daniel Wallach**

Shareholder, Becker & Poliakoff, P.A.

#### **PANELISTS:**

**Sara Slane**, Senior Vice President of Public Affairs, *American Gaming Association* 

Frank Fantini, Founder and Publisher, Fantini Research

Robert W. Stocker II, Member & Gaming Practice Leader, *Dickinson Wright PLLC* 

**Dan Shapiro,** VP Strategy and Business Development, William Hill US

#### 12:30 -1:45 p.m. Lunch and Keynote Address

Garden Room II

**James Maida** 

President/CEO

Gaming Laboratories International

#### 1:45 - 3:00 p.m.

# Globally Emerging Gaming Technology and Game Concepts: How are Regulators Dealing with Them?

Suppliers continually face the dilemma between what is technologically possible versus what gaming regulators can or will authorize. Despite decades of success in using regulatory discretion to approve new game types, many suppliers still feel constrained by the lack of flexibility in considering new technology that many argue is more reliable and secure than older methods. This panel will explore the path of gaming technology, some of the more innovative developments as well as the challenges in the develop process that might be inhibiting the ability of gaming operators to compete against the myriad of other entertainment options increasingly available to consumers online and in non-regulated delivery channels.

#### MODERATOR: Kevin P. Mullally,

Vice-President of Government Relations & General Counsel, *GLI* 

#### **PANELISTS:**

Gayle Cameron,

Commissioner, Massachusetts Gaming Commission

#### Douglas Florence Sr, CPP,

Business Development Director VPL - Gaming NA

**Dale Fuga**, Chief Operating Officer, Liquor and Gaming Authority of Manitoba

Connie Jones, Director of Responsible Gaming, AGEM

#### 3:00 - 3:15 p.m. Networking Break

Garden Fover

#### 3:15 - 4:30 p.m.

# The Effects of the 2016 Elections and Emerging Trends facing Gaming in the United States

Given the unprecedented election of a former casino owner as President and the Republican control of Congress, this panel will discuss, among other things, the implications of the foregoing for the U.S. gaming Industry. The panel will also look at the future of online gaming, tribal gaming and sports betting as changes in the executive, legislative and judicial branches start to be felt.

#### MODERATOR: J. Kelly Duncan,

Jones Walker, Louisiana, U.S.

#### **PANELISTS:**

Nick Casiello, Chair,

Fox Rothschild, LLP., New Jersey, U.S.

Marc Ellinger, Partner,

Blitz, Bardgett & Deutsch, L.C, Missouri, U.S.

Marc Dunbar, Partner, Jones Walker, LLP

Mike McBride, Chair

Crowe & Dunlevy, Oklahoma, U.S.

#### 4:30 - 4:50 p.m.

## A Comparative Economic Assessment of Indian Gaming and Commercial Gaming in the U.S.

The session will present the results from the newly released edition of Dr. Meister's Indian gaming study. In this information-packed presentation, he will provide an update on the economic state of Indian gaming in the United States and compare and contrast it with commercial casino gaming segments.

**Alan Meister,** Principal Economist Nathan Associates, Inc. and IMGL Member

4:50 - 5:00 p.m.

Organizational Remarks
IMGL President Mike Zatezalo

6:15 - 6:30 p.m.

Meet in Conference Center exit for coaches to Adena Grill

7:00 - 9:45 Gala Dinner

Adena Grill, The Village at Gulfstream Park



Adena Grill offers signature farm-raised, grass-fed beef, organic pasture-raised chicken and the freshest seafood available in an elegantly modern atmosphere including an extraordinary wine cellar. For those wanting a more intimate dining experience, Adena Wine Bar offers a warm and inviting space that blends old-world ambience with a casual modern vibe.

9:45 - 10:00 Coaches return to Turnberry Isle

## FRIDAY, MAY 12

8:00 - 9:00 a.m. Continental Breakfast

Garden Room II

8:00 a.m. - 12:00 noon Registration Garden Foyer

9:00 - 9:15 a.m.

Opening Remarks

IMGL President Mike Zatezalo

9:15 - 10:30 a.m.

# Trends and Hot Topics Affecting Horse Racing Around the World

Horse racing continues to be a popular worldwide gambling industry. Access to international simulcast markets, new wagering types and new multi-million races are driving handle growth. As the investments in the sport increase, regulators and industry lawyers are also stepping up their rules to ensure that the integrity of the sport remains intact. This panel will look at the cutting edge topics from around the world facing horse racing from anti-doping programs to simulcasting regulations.

MODERATOR: David Romanik, Florida, US

**PANELISTS:** 

Scott Daruty, President

Monarch Content Management, Inc., California, U.S.

**Pablo Kavulakian**, Director Latin American Racing Channel

**Alex Waldrop,** CEO, National Thoroughbred Racing Association, Kentucky, U.S.

**Marc Summers,** General Counsel *Jockey Club, New York, U.S.* 

**Ed Martin,** President, Association of Racing Commissioners International, Kentucky, U.S.

10:30 - 10:45 Networking Break Garden Foyer

10:45 a.m. - 12:00 noon

#### **Issues involving Lotteries Around the World**

As worldwide lottery sales quietly exceed \$250 billion each year, issues arise in the industry which require unique legal expertise in addition to political forethought. Walking the fine line of increasing sales while not upsetting an often anti-gaming apple cart is where the members of this panel thrive. This panel will look at trends and best practices for lotteries and their vendors.

MODERATOR: Dan Russell, Jones Walker LLP

#### **CONFERENCE SCHEDULE, continued**

**PANELISTS:** 

**Tom Dolan,** Senior District Manager *Florida Lottery* 

**Jim Kennedy**, Chief Executive of Lottery Scientific Games

Rodney Wilson, Account Development Manager IGT Florida

**Tal Itzhak Ron**, Chairman and CEO *Tal Ron, Drihem and Co., Law Firm* 

12:15 - 1:30

**Lunch and Keynote Address** 

Garden Room II

1:45 - 3:00 p.m.

#### **Tribal Gaming Update**

Tribal members and counsel will discuss the recent developments in Tribal gaming and the prospects that the new US President, Congress and Supreme Court hold for Tribal gaming issues.

MODERATOR: Dennis Whittlesey,

Dickinson Wright LLP

**PANELISTS:** 

Dean Luthey, Gable Gotwals Law Firm

Mark Hammerle, Vantiv Gaming Solutions

Joe Webster

Hobbs Strauss Dean & Walker, Washington, D.C.

Jane Zerbi, Law Office of Jane Zerbi, Sacramento, CA

3:00 - 3:15 p.m.

**Networking Break** 

Garden Foyer

3:15 - 4:30 p.m.

# The Evolution of Gaming Policy and Taxation in Europe

Denmark is the first European jurisdiction to evaluate its current gambling regulation. Malta proposes to introduce a simplified licensing system and has introduced first licenses for skill games. The UK is preparing for Brexit. The Netherlands are about to set into force their first online gaming regulation. Sweden has made a big move towards the re-regulation of its gaming market while Germany is still taking baby steps in term of reaching an EU compliant regulation - at the same time collecting more and more gaming related taxes. Gain some insight into how European gaming policies are constantly evolving and increasingly influenced by taxation.

MODERATOR: Joerg Hofmann, Partner

Melchers Law Firm

#### **PANELISTS:**

**Andrew Cotton**, Director of Betting and Gaming Gordon Dadds, United Kingdom

Morten Ronde, Partner, Nordic Gambling

Carl Brincat, Senior Legal Advisor Maltese Gaming Authority, Malta

**Birgitte Sand,** Director

Danish Gambling Authority, Denmark

**Frank Tolboom**, Partner *Kalff Katz & Franssen, The Netherlands* 

Mattias Kelmeling, Associate Hansen Law Firm, Sweden and Malta

4:30 - 4:45 p.m.
Closing remarks
IMGL President Mike Zatezalo

5:00 - 6:00 Cocktail Reception Cascata Pool

#### **SATURDAY, MAY 13**



12:30 p.m.
Post-Conference Event
IMGL Day at the Races

Gulfstream Park Racing and Casino 901 S. Federal Hwy., Hallandale Beach, FL 33009

Unwind with your colleagues after the conference and enjoy a day at the races. Gulfstream Park is a complete venue with a shopping dining, and entertainment village attached.

Price: \$63 per person

**Includes:** Buffet and one glass of house wine or draft beer at the Ten Palms turfside restaurant overlooking the home stretch; exclusive access to the Presidential Suite for the entire day.

Track opens at 11:00 a.m. Buffet opens at 12:30 p.m. First race is at 1:00 p.m.

Please make your own arrangements for transportation.



## **IMGL** SPRING CONFERENCE SPEAKERS

#### **KEYNOTE SPEAKERS**



#### **JAMES MAIDA**

James R. Maida is the President and Chief Executive Officer of Gaming Laboratories International, LLC, with its corporation headquartered in Lakewood, New Jersey. Mr. Maida began his career testing gaming equipment with the New Jersey Division of Gaming Enforcement in Atlantic City, New Jersey from 1985 to 1987. In 1987 he left the Division to study law and to begin an independent game testing and consulting business. Gaming Laboratories Inter-

national was co-founded with Paul J. Magno in June 1989. The company has grown to more than 850 people, in 19 offices worldwide. Gaming Laboratories International currently consults and tests more than 46 State agencies, 250 Tribal Gaming Commissions, 475 Jurisdictions, and 1,000 equipment suppliers from its offices in Africa, Asia, Australia, the Caribbean, Europe, North America and South America. The firm, the largest of its kind, provides more than 170,000 equipment certifications a year. Mr. Maida has testified as an expert witness in numerous gambling cases on both the State and Federal level. He has appeared before the U.S. Senate, U.S. House of Representatives, and the National Indian Gaming Commission along with numerous appearances before state legislative committees. He testified before the U.S. House Committee on Indian Affairs and the Senate Select Committee on Indian Affairs as a witness, regarding the adoption of the Class II and Class III regulations and their application to finite video pull-tab devices.

In 1995 Mr. Maida was named as one of the "25 Most Influential Persons in the Gaming Industry", by International Gaming and Wagering Business magazine and in September of 2009, Mr. Maida was honoured with being chosen as the "Most Influential People in Gaming", by Global Gaming Business. Mr. Maida was the 2013 recipient of The Arthur E. Armitage, Sr. Distinguished Alumni Award from the Rutgers School of Law.

Mr. Maida is a member of many charitable boards, including the Rutgers University Foundation Board of Overseers; the Lehigh University's Board of Trustees; the Monmouth Medical Center Board of Trustees; and is the Trustee of his own family foundation, The James and Sharon Maida Foundation. Mr. Maida resides in Newtown, Pennsylvania with his wife, Sharon O. Maida, Ed.D, and their four children.



#### JAMES F. ALLEN

Responsible for gaming operations at the Seminole Tribe of Florida since 2001, James F. Allen has guided the development of Seminole Gaming into one of the world's most profitable gaming entities, with seven casinos located throughout Florida. Allen led the Seminole Tribe of Florida's 2007 acquisition of Hard Rock International, the first acquisition of a major international company by a North American Indian Tribe. He also guided successful Gaming Compact negotiations between the Seminole Tribe, the State

of Florida and the U.S. Department of the Interior. As Chairman of Hard Rock International, Allen oversees all operations of one of the most globally-recognized brands, known for rock music and its signature cafes, hotels, casinos, memorabilia and live concerts, with venues in 74 countries, including 174 cafes, 24 hotels and 11 casinos, plus Hard Rock Stadium in Miami.

Allen led the development team for the highly successful Seminole Hard Rock Hotels & Casinos in Tampa and Hollywood, Fla., which opened in 2004, and he has directed Hard Rock International's aggressive expansion program in the hotel and hotel-casino sectors. In addition to Tampa and Hollywood, Hard Rock hotels or hotel-casinos are located in exciting locations including Bali, Chicago, Cancun, Ibiza, Las Vegas, Macau and San Diego. New Hard Rock Hotel or hotel-casino projects include Abu Dhabi, Atlanta, Berlin, Dubai, London, Los Cabos, New York City, and Shenzhen, Dalian and Haikou in China. Allen is a gaming industry veteran with 37 years of experience and he has held executive positions with the Trump Organization, Hilton Hotels & Resorts, Hemmeter Companies, Park Place Entertainment and Sun International Resorts. A former member of the New Jersey Casino Control Commission Task Force on Gaming Regulation, Allen has lectured on countless casino industry topics at many professional conferences, governmental programs and college campuses, including the New Jersey Governor's Business Development Conference and both Harvard and Cornell Universities.

#### **SPEAKERS**



#### **CARL BRINCAT**

Carl has been part of the Malta Gaming Authority's legal team for almost three years after three years of training in the field of criminal law, and occupies the position of Senior Legal Advisor. He graduated as a lawyer from the University of Malta in 2014 and was admitted to the bar in 2015.

His main areas of work include providing advice on matters relating to gaming regulation, general legal and EU affairs, and dispute resolution. Carl is also heavily involved in policy matters and the drafting of legislation, including the recent legal framework on skill

games and the upcoming regulatory changes in Malta.



#### **GAYLE CAMERON**

Commissioner Cameron was appointed to the Massachusetts Gaming Commission in April of 2012 by Governor Deval Patrick, Attorney General Martha Coakley and Treasurer Steve Grossman. She was reappointed to a second term in 2016 by Governor Charlie Baker, Attorney General Maura Healey and Treasurer Deborah Goldberg. Commissioner Cameron has oversight and advisory responsibility for investigations, licensing and horse racing.

Prior to her appointment to the Massachusetts Gaming Commission, Gayle Cameron worked as a public safety consultant after a distinguished career with the

New Jersey State Police. She retired as a Deputy Superintendent, the second highest rank. Prior to her retirement, Lieutenant Colonel Cameron commanded highest rank. Prior to her retirement, Lieutenant Colonel Cameron commanded the Investigations Branch which had authority over the areas of: casino regulation, specialized investigations, intelligence gathering and analysis, and forensic sciences. In this position she held the agency's top security clearance and interacted on a regular basis with the US Attorney from the District of NJ, the State's Governor, the NJ Attorney General and was the primary liaison with all federal law enforcement agencies. Commissioner Cameron's gaming experience began as an undercover operative while conducting casino criminal and organized crime investigations. She also gained valuable expertise as a detective vetting individuals and companies during the application process for licensure to vetting individuals and companies during the application process for licensure to Atlantic City's casinos. Commissioner Cameron has also been called upon to sit on numerous promotional boards both in the United States and abroad. She was appointed to serve as a Commissioner for the Commission on Accreditation for Law Enforcement Agencies (CALEA) which evaluates police agencies' best practices both nationally and internationally. She is a founding member of New Jersey Women in Law Enforcement and frequently serves as a panelist for the international association of Chiefs of Police and the National Center for Women and Policing. Lt. Colonel Cameron holds an M.A. from Seton Hall University, a B.S. from Bridgewater State College, and is a graduate of the FBI Leadership Development School, the Northwestern University School of Staff and Command, and the International Chiefs of Police Leadership in Police Organizations certification.



#### **GINO CAMPBELL**

In August 2014 Mr. Gino Campbell was appointed the Executive Director of the Curação Gaming Control Board (GCB). In the period of June 2011 to February 2014 he had already served two terms as the Interim CEO. Mr. Campbell is a Certified Public Accountant (CPA), a Chartered Global Management Accountant (CGMA) and a Certified Anti-Money Laundering Specialist (CAMS), with extensive experience in audit and business advisory capacities to a broad range of business typologies.



NICHOLAS CASIELLO, JR.
Nicholas Casiello, Jr., is chair of the Gaming Practice of Fox Rothschild LLP. Nick has practiced all aspects of gaming law for more than 36 years, including licensing, acquisitions, compliance plans and investigations, Internet gaming and financing. His clients include casinos, gaming equipment manufacturers and other technology providers, private equity firms and other investors. Nick providers, private equity firms and other investors. Nick has handled gaming matters in numerous domestic and international jurisdictions, including New Jersey, Massa-chusetts, Pennsylvania, New York, Maryland, Connecti-cut, West Virginia, Illinois, Missouri, Louisiana, Puerto

Rico, and Australia. He is on the editorial advisory board of Global Gaming Business and is the co-founder and a former officer of the International Masters of Gaming Law. He has been ranked since 2008 as one of the leading gaming attorneys in the world by Chambers Global and since 2013 the law firm has been ranked by Chambers USA in the category of Gaming & Licensing Nationwide.

#### CONFERENCE SPEAKERS, continued



#### **ANDREW COTTON**

Andrew joined Jeffrey Green Russell's betting and gaming team in June 2013 and has been Director of Betting and Gaming in the combined liquor and gaming licensing and regulatory team at Gordon Dadds LLP following the merger of the two firms in October 2015. Andrew was in house legal counsel with The Rank Group, one of the UK's largest gambling operators, for over 15 years with specific responsibility for securing new casino and bingo licences for new developments and relocations. He was heavily involved in the development of Rank's online strategy and with his operational experience has

invaluable insights which he uses to assist clients with regulatory compliance issues and the drafting of Anti-Money Laundering and other compliance policy documentation. He advises on all aspects of UK gambling regulation (both remote and land-based), including regulatory investigations. He advises overseas clients on the UK remote gaming licensing regime and their applications to the UK Gambling Commission for Operating Licences and on-going compliance. He advises clients on revisions to the Gambling Commission's Licence Conditions and Codes of Practice (LCCP) and linked regulatory legislation. He has recently been involved in one of the most serious regulatory and criminal investigations ever conducted by the Gambling Commission and together with other colleagues is currently dealing with other regulatory investigations on a range of consumer protection issues. Andrew is a member of the International Masters of Gaming Law and the cross sector Gambling Business Group.



SCOTT J. DARUTY
Scott J. Daruty is Executive Vice President, Content & Media of The Stronach Group's racing and gaming division. Mr. Daruty also serves as the President of Monarch Content Management, LLC, which is The Stronach Group's racing content management subsidiary. Monarch Content Management acts as the simulcast purchase and sales agent for a group of fifteen U.S. racetracks, including Santa Anita Park, Gulfstream Park, Del Mar, Monmouth Park, Tampa Bay Downs and Pimlico. Monarch Content Management sells horse racing con-Monarch Content Management sells horse racing content from its stable of racetracks to a variety of domestic

and international wagering outlets, including racetracks, casinos, off-track wagering facilities, and advance deposit wagering companies. Monarch Content Management also purchases horse racing content from other content producers for distribution to its member racetracks and to its affiliated advance deposit wagering company, XpressBet. Mr. Daruty has spent over fifteen years working as an executive in the thoroughbred racing industry. His tenure in the industry began when he joined Magna Entertainment Corp. as Chief U.S. Counsel upon its inception as a public company in early 2000. Prior to joining Magna Entertainment, Mr. Daruty practiced law with O'Melveny & Myers LLP, where he represented Magna Entertainment in all its racetrack acquisitions. Mr. Daruty received his law degree from UCLA, and his B.S. in chemistry from U.C. Irvine. Mr. Daruty resides in Newport Beach, California with his wife, Diane, and their two children.



Tom Dolan was born in Pittsburgh, Pa., but has been a resident of South Florida resident for over fifty years. He earned a Bachelor's of Business Administration degree at The Florida State University and maintains close ties to the university today, both as a Seminole Booster, and also as a proud parent of a student.

Tom and his wife of 24 years, Nancy, reside in Pompano Beach. Their Son Trey is currently enrolled in The Florida State University Business School and is a proud recipient of a Florida Lottery funded Bright Futures Scholarship. Tom has been with the Florida Lottery since

1988. In 2006 he was promoted to the Miami District Manager and in 2015 was promoted to the position of Statewide Senior District Manager. Since 2006, Mr. promoted to the position of Statewide Senior District Manager. Since 2006, Mr. Dolan has lead his team and the 3,200 Miami District retailers to achieve sales in excess of \$12 billion dollars. In 2012 his district became the first in lottery history to achieve yearly sales in excess of \$1 billion dollars. He has continued to do so for the last six consecutive years. If the Miami District were to be a lottery by itself, it would be the 15th largest lottery in the nation. Since Tom became the Miami District Manager in 2006, he and his team have contributed an estimated \$3.78 BILLION dollars to education in Florida through their sales efforts.



#### MARC DUNBAR

Marc Dunbar is a partner in Jones Walker's Government Relations Practice Group. Over the past two decades, he has established himself one of Florida's leading gaming attorneys, serving as counsel to a host of gaming clients. His gaming practice is Florida's largest encompassing both lobbying and litigation for casinos, iGaming and social gaming companies, gaming suppliers, pari-mutuels, Indian tribes, sweepstakes and charities. He has been very active in assisting gaming companies and private equity firms in exploring and evaluating Internet and social gaming opportunities.

He is also regularly asked to appear before legislative and administrative panels to comment on changes to Florida's various gaming laws, as well as to provide

assistance in drafting changes to gaming rules and statutes. Mr. Dunbar who also teaches Gambling and Pari-mutuel Law at Florida State University College of Law has been an expert witness in gaming cases and is regularly cited as a "gaming expert" by numerous publications including Florida Trend magazine, Florida's premier business publication. He has also been regularly named one of the state's top lawyers in the state by his peers in the publication's annual Legal Flite Survey.



J. KELLY DUNCAN
J. Kelly Duncan is a partner in Jones Walker's Admiralty
& Maritime Practice Group and serves as the bead of the firm's gaming practice. He is integrally involved in the representation of major casino companies, manufacturers, suppliers and financial institutions. Additionally, Duncan has over 37 years of experience handling admiralty, maritime, and international and customs law matters. He is a Past President of the International Masters of Gaming Law and is a member of the International Association of Gaming Advisors and a past Co-Chair of the ABA Gaming Law Minefield. He is listed in The Best

Lawyers in America and Louisiana Super Lawyers in Gaming Law and Maritime Law and is ranked in Chambers Global Guide in Gaming & Gambling and in Chambers USA - America's Leading Business Lawyers in Gaming & Licensing and Banking & Finance: Marine Finance and Who's Who Legal - Sports and Entertainment. Duncan has an A.B., cum laude, from Georgetown University and a J.D. from Tulane University.



#### **MARC ELLINGER**

Marc Ellinger is a Partner in the firm of Blitz, Bardgett & Deutsch, LC, with offices in St. Louis and Jefferson City, Missouri.

Ellinger has actively engaged in the representation of gaming clients since 1999. He represents gaming licensees, including those operating gaming facilities and online platforms, key personnel, and manufactur-er/supplier licensees, on all facets of gaming, including licensing, relicensing, disciplinary matters, gaming transaction compliance matters, legislative counsel and

direct representation, including litigation, before the Missouri Gaming Commission. Ellinger is listed in Best Lawyers in America and Super Lawyers, and is also a licensed Certified Public Accountant. He has extensive experience in regulatory matters regarding financial transactions as well as litigation experience representing gaming clients in regulatory actions and in the state and federal courts in Missouri.



#### FRANK FANTINI

Frank Fantini is CEO of Fantini Research and Publisher of Fantini's Gaming Report, the industry's leading daily source of information for institutional investors and corporate level executives.

Mr. Fantini has been a gaming investor for more than 20 years and publisher and consultant for 17 years. He is sought out for his industry expertise by the nation's leading news media, including CNBC, Bloomberg TV and print services, the Wall Street Journal, Boston Globe, Detroit Free Press, Philadelphia Inquirer, Miami Herald, Associated Press and others. He has spoken

at numerous conferences, including the Southern Gaming Summit, G2E, G2E Asia, International Association of Gaming Advisors and International Masters of Gaming Law. In addition to the daily Fantini's Gaming Report, Mr. Fantini publishes the weekly Fantini's Public Policy Review, the monthly Fantini's National Revenue Report, co-publishes the industry-leading EILERS-FANTINI Slot Survey, and co-publishes revenue analyses with Spectrum Gaming Group under the Spectrumetrix-Fantini brand. In addition, Fantini Research publishes proprietary research both for premium clients and upon request.



#### **DOUGLAS FLORENCE, SR.**

Douglas L. Florence Sr., CPP has over 40 years of security management experience that includes retail, corporate security management consulting, risk management and investigations. He is a recognized gaming and hospitality security/surveillance subject matter expert contributing to numerous documentaries and expert contributing to numerous documentaries and interviews. Authoring over 60 articles on investigations, case resolution using technological aids and behavioral observation techniques. Douglas, served as the founding Council Chair for the ASIS Int'l Gaming & Wagering Protection Council founded in 1996 and has served as the Vice President of Affiliate Membership for the IMGL International Masters of

Gaming Law 2008-2017.



#### **DALE FUGA**

Dale Fuga is the Chief Operating Officer of the Liquor and Gaming Authority of Manitoba. Dale is responsible for all operational units within the Authority including Licensing and Compliance. Dale has been involved with gaming regulation since 1987 when he began as an Auditor with the Manitoba Lotteries Foundation, subsequently serving as Audit Manager; Manager of Licensing and Audit; and Director of Licensing Services. In 1997 he was transferred to the newly created Manitoba Gaming Control Commission as Chief Financial Officer and Director of Licensing and Registration. He assumed the Chief Operating Officer's role in June, 1999. In 2014, this role was

expanded to include additional responsibilities for liquor licensing and compliance. Dale is currently President of the Board of Trustees of the International Association of Gaming Regulators (IAGR). He is an active member of North American Gaming Regulators Association (NAGRA) and served as its President American Gaming Regulators Association (NAGRA) and served as its President on two occasions. Dale is also involved with the Canadian Association of Gaming Regulatory Agencies (CAGRA). He has been a speaker and/or session facilitator at many conferences including NAGRA, CAGRA, IAGR, IAGA, G2E and the Canadian Gaming Summit. In 2010, Dale was honoured to receive the NAGRA "Excellence in Gaming Regulation Award" in recognition of his support, contributions and accomplishments in the field of gaming regulation. Dale is a Chartered Professional Accountant/Certified Management Accountant (CPA, CMA) and has a Bachelor of Science degree from the University of Manitoba.



#### **FÉLIX GÓMEZ**

Félix Gómez is Corporacion Meier CEO, a company which has operated Casino&Hotels in several countries in Latin America during 20 years. Félix holds two Engineering Degrees from the University of Malaga and MBAs of EDSADE Business and Law School and also of Adolfo albañez School of Management. He has over 9 years in CEO positions leading casino companies in Ecuador, Peru, Mexico and Chile and has previously been involved in other management roles and different industries in Spain, Ireland, Germany and Austria. Throughout all these years of international experience

he has always lead businesses in growing figures and also successfully overcome extreme situations as markets sudden closedowns.



#### **MARK HEMMERLE**

Mark provides legal, regulatory and compliance assistance to Vantiv Gaming Solutions (VGS), a wholly owned subsidiary of Vantiv, Inc. (NYSE: VNTV), the largest paysubsidiary of Vantiv, Inc. (NYSE: VNIV), the largest payments processing and technology provider in the United States. VGS specializes in gaming verticals including iGaming, Lottery, DFS, ADW, and tribal and commercial casinos. Prior to VGS, Mark held positions as General Counsel, Assistant General Manager for several casinos in the mid-west including Hyatt Gaming's Grand Victoria Casinos in both Indiana and II-

linois, and at the Gomes/Cordish managed Indiana Live!

Casino outside Indianapolis. Mark has his law degree from the University of Denver, and his undergraduate degree from the University of Cincinnati.



#### JOERG HOFMANN

Dr. Joerg Hofmann is head of the Betting and Gaming Group of Melchers Law Firm in Germany. He is the Immediate Past President of the International Masters of Gaming Law. Joerg has been consistently ranked as a "Leading Individual" in Gaming & Gambling by Chambers Global since 2011 and is the only German Lawyer listed among "Germany's Best Lawyers" in the category "Gaming Law" by Handelsblatt and BestLawyers since 2014. Joerg is based in Heidelberg/Germany. He frequently publishes articles in international expert's magazines and periodicals and speaks regularly on in-





#### **CONNIE JONES**

Constance Jones is Director of Responsible Gaming for the Association of Gaming Equipment Manufacturers (AGEM). Her role has helped to strengthen the bridge of communication and understanding between the gaming industry, specifically that of a gaming technology providers, and the problem gambling communities. Jones, a twenty-year veteran of the gaming industry, has presented at numerous conferences and events on the gaming manufacturer's role in RG and the evolu-tion of RG technologies. Casino Enterprise Manage-

ment magazine named her as one the "Great Women in Gaming." Jones, a former board member of the National Council on Problem Gambling for over 12 years, currently serves on the boards of the Nevada Council on Problem Gambling, the Problem Gambling Center in Las Vegas as well as the Global Gaming Guidance Group based in Europe. In 2011 Jones was appointed by Nevada Governor Gibbons, then reappointed by Governor Sandoval for 2 terms to serve on the state's Advisory Committee on Problem Gambling. She is also a member of International Masters of Gaming Law and chairs their She is also a member of International Masters of Gaming Law and chairs their Responsible Gaming Committee



#### **PABLO KAVULAKIAN**

Pablo Kavulakian back ground is on TV and Communications. in 1989 he became the TV and broadcasting responsible for many South American race tracks. Founded Telecommunications companies that serves main TV channels. For the past 12 years serves as director of LARC a company who distribute South American racing world wide to all gaming markets.



#### **MATTIAS KELMELING**

The non-harmonised, state protected and often unfair and unpredictable markets within gaming were some of the reasons Mattias started working with gaming clients. With one clear target – to change the legal land-scape of the gaming market in its foundation – Mattias' scape of the gaming market in its foundation – Mattias' offering ranges from in-depth regulatory analysis of various gaming markets to licencing processes and M&A. All aiming on keeping the clients regulatory conform, but also to challenge the existing hurdles and unfair practices within the EU. Following an increasing interest in their services from companies established abroad, Hansen Law decided to open a subsidiary in Malta in 2016 and respond to their clients' interest of having a close dialogue and co-operation regarding day-to-day operation.

interest of having a close dialogue and co-operation regarding day-to-day operations of their businesses. Mattias is head of the Malta entity and based in Malta.



#### JAMES KENNEDY

James Kennedy serves as Executive Vice President, Group Chief Executive of Lottery. He leads the strategy, direction and growth plans for the Company's instant products and lottery systems customers worldwide. Prior to this role, Mr. Kennedy served as President, Printed Products and Chief Marketing Officer.

Since joining Scientific Games in 1985, Mr. Kennedy has worked closely with customers around the world to develop hundreds of successful lottery programs for responsible, sustainable growth. Under his leadership as Senior Vice President of Sales and Global Marketing,

Mr. Kennedy was responsible for global marketing and business management for sales, customer service and creative for all of Scientific Games' lottery businesses during the time when the Company experienced the most significant growth in its history of global instant products and related services. During Mr. Kennedy's tenure at Scientific Games, he also served as Vice President of U.S. Sales and President of SGI Retail Solutions.



#### JAMES KILSBY

James Kilsby is Managing Director - Americas for GamblingCompliance in Washington, D.C. where he manages GamblingCompliance's coverage of legal manages Gambling-Compliance's coverage of legal and regulatory developments affecting the gambling industry throughout North and South America. James has worked as a journalist and research analyst for Gambling-Compliance since receiving an MA in Latin American History and Politics from the University of London in 2006. He has testified on regulatory models for poline gambling before the Mescaphysetty Gomina

for online gambling before the Massachusetts Gaming
Commission and Pennsylvania House Democratic Policy Committee, and written extensively about gambling markets in North and Latin America, Europe and Asia. James has been quoted by various media outlets including the Wall Street Journal, Bloomberg Businessweek and the San Francisco Chronicle.



#### **DEAN LUTHEY**

Dean Luthey is a senior partner in the Tulsa office of the Oklahoma law firm of GableGotwals where he leads the firm's gaming and Indian law practice. He has argued for Indian Nations before the United States Supreme Court and handled significant cases in federal trial and appellate courts expanding Class II Indian government gaming. As General Counsel of the Oklahoma Indian Gaming Association he advises on regulatory matters and led the legal effort that defeated a prior NIGC's attempt to implement rules that would have severely im-

pacted Class II gaming nationwide. He serves as General Counsel to a large tribe's casinos and regularly represents tribal leaders and their governments, along with vendors. He also maintains an active commercial and energy litigation practice. He is an elected member of the American Law Institute, a general member of the International Masters of Gaming Law, past chairman of Oklahoma Fellows of the American Bar Foundation, past president of the local American Inns of Court and is current Chapter President of the Federal Bar Association.

#### **CONFERENCE SPEAKERS, continued**



#### **ED MARTIN**

For almost twenty years, Ed Martin has been a leading figure in the regulation of horse racing in North America. Ed is in his twelfth year as President/CEO of the Association of Racing Commissioners International (ARCI), the umbrella group of the official racing regulatory agencies in the United States, Canada, and parts of Latin America. The ARCI, through its Model Rules process, sets regulatory standards and best practices for racing regulators. Martin previously served as Executive Director of the New York State Racing and Wagering Board, now known as the NY Gaming Commission,

and was the top gaming, racing, and charitable gaming regulator in New York State. Martin is currently a Board Member of the Racing Medication and Testing Consortium as well as the Racing Officials Accreditation Program. Martin has served as a Hearing Officer on many racing regulatory cases and his decisions have never been overturned and have been upheld in both state and federal court systems as high as the U.S. Second Circuit Court of Appeals.



#### **ERNEST MATTHEWS**

Mr. Matthews has substantial legal and business experience in the South American, Pacific and European sectors. He is currently President of ISI - Maritime/Islands, Ltd, a Nevada based race and sports book providing risk management services to gaming operators in the LATAM and Caribbean regions. Further, he has served as gaming counsel for gaming clients in a variety of international markets.



#### MICHAEL MCBRIDE

Mike McBride chairs Crowe & Dunlevy's Indian Law & Gaming practice group out of the Tulsa office. He is Vice President for the International Masters of Gaming Law and has served in the organization for 13 years. Mike serves as Attorney General for the Seminole Nation of Oklahoma and a number of other tribes and gaming companies. He has practiced for a quarter century and has represented scores of tribal governments and gaming companies. Last year, he and his practice group won a major arbitration award the Citizen Potawatomi Nation against the State of Oklahoma saving the Tribe

hundreds of millions in taxes and maintaining the Tribe's sovereignty over its gaming program. He resides in Oklahoma and married the love of his life the day after St. Patrick's Day.



#### **ALAN MEISTER**

Alan Meister, Ph.D. is a Principal Economist with Nathan Associates Inc. He specializes in the application of economic analysis to litigation, regulatory, public policy, and business planning and operations matters. He has extensive experience analyzing economic issues related to the gaming industry, including Indian gaming, commercial casinos, racinos, card rooms, and online gaming. His consulting work has included damage analysis, economic and fiscal impact studies, industry

analysis, economic and riscal impact studies, industry and market analyses, public policy analysis, feasibility analysis, evaluations of regulations, analyses of land-in-trust gaming applications, economic assessments of tribal-state gaming compacts and revenue sharing, surveys, and economic research, analysis, and expert testimony in litigation and regulatory matters. His clients have included gaming facility operators industry surpliers investors on experts and seem gaming facility operators, industry suppliers, investors, governments, and gaming associations. Of particular note, he was previously commissioned by the National Indian Gaming Commission to independently analyze the economic effects of proposed regulatory changes. Dr. Meister has also conducted years of independent, scholarly research on the gaming industry and authored a number of publications, most notably his annual study, the Indian Gaming Industry Report, which has been cited by the United States Supreme Court. He has presented his work at various academic, professional, and industry conferences and testified before the California State Senate on gaming issues. Furthermore, his consulting and scholarly work have been used in matters before the Bureau of Indian Affairs, United States Supreme Court, and World Trade Organization. Dr. Meister leads the Gaming and Indian Gaming consulting practices at Nathan Associates. Dr. Meister provides economic research, analysis, and expert testimony in various types of litigation matters, including antitrust, intellectual property, labor and employment, general commercial litigation, and class actions. He has served as an expert on liability issues, damages, and gaming industry practices and policies. He has conducted damage analyses involving a wide range of claims, including anticompetitive conduct, breach of contract, breach of fiduciary duty, breach of covenant of good faith and fair dealing, business interruption, fraud, patent/ trademark/trade dress infringement, misappropriation of trade secrets, tortious interference, and wage and hour disputes.



#### **KEVIN MULLALLY**

Kevin P. Mullally is the Vice-President of Government Relations and General Counsel for Gaming Laboratories International, LLC (GLI). Mr. Mullally is GLI's chief legal officer, and is responsible for all risk management polofficer, and is responsible for all risk management policies for the company as well as supervision of all outside attorneys and consultants. In addition, he serves internationally as GLI's primary liaison to elected and appointed officials at the federal, state and local level. As such he regularly interacts with regulatory agencies, organizations devoted to developing gaming policy as well as senior level executives of gaming equipment manufacturing companies, lotteries, pari-mutuel wagering facilities, social gaming companies, interactive gaming companies and casing operators. Mr. Mullelly

ing companies, interactive gaming companies and casino operators. Mr. Mullally provides GLI with over 30 years of diversified leadership in law, management, public policy, public relations, economic analysis, and organizational administration. Prior to joining GLI, Mr. Mullally was the Executive Director of the Missouri Gaming Commission. Previously, he served as General Counsel and Chief of Staff to Missouri State Senator Harry Wiggins. Mr. Mullally serves on the Board of Trustees for the International Association of Gaming Advisors. As the author of the first self-exclusion program while serving as a regulator in Missouri, he has a long history of involvement in developing and studying responsible gaming policy. He currently serves as Chairman of the National Council on Problem Gambling's (NCPG) Committee on Standards, Policy & Regulation. Mr. Mullally serves as a consultant for jurisdictions globally on matters relating to regulatory practice, regulatory reform and the creation of efficient and effective regulatory structures. He is a frequent teacher, author, and speaker on issues relating to administrative and business law topics, public policy development, regulatory issues, and problem gambling. He recently authored the chapter on Public Policy Implementation & Regulatory Practice for the University of Nevada-Las Vegas Law School's textbook on Land-Based Casino Regulation.



#### **RYAN PINDER**

Ryan Pinder is a Partner at Graham Thompson in Nassau, The Bahamas. Among his areas of practice, Ryan specializes in representing businesses in commercial transactions, structuring and reorganizations. A unique aspect of Ryan's practice is his experience in regulatory matters in The Bahamas, inclusive of financial services and gaming matters. Ryan recently assisted in vices and gaming matters. Ryan recently assisted in obtaining the first casino gaming license under the new Bahamas gaming legislation and regulatory regime for the largest casino in the Caribbean. Ryan served as the Minister of Financial Services and Trade in the Cabinet of the Commonwealth of the Bahamas from May, 2012 to January 2015. He also has served as a Member of Parliament from February 2010 to the present.



#### **DAVID ROMANIK**

David S. Romanik is Florida-based lawyer who for the past 40 years has practiced pari-mutuel gaming law, specializing in matters concerning horse racing. Mr. Romanik has also participated in the horse racing industry as an owner and breeder of thoroughbred horses, including his racehorse Caltech, the winner of the prestigious Washington, D.C. International Stakes and a participant in the 1989 Breeders' Cup World Championships. Mr. Romanik has also been involved in racetrack management as a past president of Gulfstream Park, a thoroughbred racetrack located in South Florida, and

as the founder of Gretna Racing, LLC, a quarter horse track and gaming facility located in North Florida near Tallahassee. Mr. Romanik holds degrees from the Wharton School of Finance and Commerce and the University of Florida College of Law.



Advocate and Notary Tal Itzhak Ron (M.Sc.) is a General Member of International Masters of Gaming Law (IMGL), practicing i-Gaming and Financial Entertainment. Tal graduated from Haifa University School of Law (LL.B.) and Faculty of Computer Science (B.Sc.), and while working as a software developer at a puband while working as a software developer at a publicly-traded software company, Ness Technologies, has further obtained a Master's Degree in Computer Science from Bar Ilan University. Tal established Tal Ron, Drihem & Co., Law Firm in Tel Aviv back in 2003, focusing from the start on Online Gaming, Fin Tech, Hi Tech, Ad Tech, M&A's and Financial Entertainment, quickly becoming one of the first interretional law firms practicing celeby on these areas. The firm today advises

international law firms practicing solely on these areas. The firm today advises the world leading operators, platforms and governing bodies and is considered a first point of contact for entrepreneurs setting up businesses in the gaming and financial industries.



#### **MORTEN RONDE**

Morten Ronde is a founding partner of Nordic Gambling. Morten has 18 years of experience from working in the industry. His background is in gambling regulation. He worked 12 years as legal counsel for the Danish Gambling Authority and during his time as a regulator he drafted the Danish online gambling reform that allowed for open licensing of betting and online casino operators in Denmark. The Danish gambling model is still considered one of the best gambling regimes in the world and has inspired many countries to adopt similar regulation. Morten received the "European Regulator of

the Year Award" in 2010 from the International Masters of Gaming Law. Since the year Award in 2010 from the International Masters of Gaming Law. Since 2012 Morten has been working in the private sector of the gambling industry and has been advising clients in all sectors of the industry on regulatory affairs issues. Morten acts as CEO of the Danish Online Gambling Association (DOGA), a trade association for online gambling operators in Denmark and as Director of Education and Association Development of the International Masters of Gaming (IMGL), the pre-eminent global gambling law network. Morten is based in Copenhagen, Denmark.



#### **DAN RUSSELL**

Dan Russell is special counsel in Jones Walker LLC's Business and Commercial Transactions Practice Group. Mr. Russell's practice focuses on civil and administrative litigation, gaming, and governmental law. Mr. Russell represents major casino companies, manufacturers, and suppliers regarding all matters related to the development, financing, licensing and operation of gaming and resort facilities. Mr. Russell's clients include many of the largest gaming operators and gaming equipment manufacturers and suppliers in the world. Mr. Russell most recently served as General Counsel

of the Florida Lottery where he managed the legal affairs of the Lottery's \$5.5 billion operations. In addition to handling procurements, bid protests, state and federal litigation, and other legal matters for the Lottery, Mr. Russell spearheaded the creation of the Florida Lottery's Retailer Integrity Program. Mr. Russell is also the former General Counsel for Florida's premier thoroughbred track and casino, Gulfstream Park. As the facility's General Counsel, he was responsible for all legal, compliance, regulatory and risk management operations. Mr. Russell is a graduate of the Florida State University College of Law and the University of Florida College of Journalism.



#### **BIRGITTE SAND**

Birgitte Sand, Director of the Danish Gambling Authority (DGA). In 2008, appointed to her current position after being a long-standing member of the Executive Board of the National Tax Administration in Copenhagen. Birgitte Sand has been responsible for the successful implementation of a partly liberalisation of the Danish Gambling Market. The results show that the market is

Gambling Market. The results show that the market is now stable, highly compliant and well functioning. DGA is responsible for issuing licences – and furthermore for the supervising and controlling of a wide range of gaming providers that stretches from land-based casinos to lotteries, gaming machines, charity lotteries, betting, online casino, public poker tournaments and horseracing. Birgitte Sand holds a master's degree in Law from the University of Copenhagen and has completed several executive educations including an INSEAD Executive Programme. Birgitte Sand began her career in the Danish Court of Taxation, but has since then covered a wide range of different tasks and management positions in the Ministry of Taxation. Her experiences span from legal advice on corporate tax structures and taxation of private comspan from legal advice on corporate tax structures and taxation of private companies and property to central IT responsibilities, and furthermore includes projects regarding leadership, innovation, strategy, change of organizational structures and the development of a nationwide user-friendly IT solution for salary payments. She has also been a long-standing member of the Board coordinating the nationwide tax compliance projects. Since 2011, Birgitte Sand has been a member of the International Association of Gaming Regulators (IAGR) Board of Trustees and served as President from October 2014 to October 2015. She is still serving as a trustee and furthermore as chair of the subcommittee for statistics.



Dan Shapiro serves as Vice President of Strategy & Business Development for William Hill US, the largest sports book operator in Nevada. Prior to that role, Dan was Director of Marketing for the first year of William Hill's Nevada operation and oversaw the initial brand launch. Before joining William Hill, Dan was part of the original management team of Brandywine Bookmaking d/b/a Lucky's Race & Sports Book, a startup sports betting company that William Hill acquired in 2012.

Before moving to Las Vegas, Dan held various roles in the horse racing industry. Dan holds an MBA from UC-LA's Anderson School of Management and a BS from Boston University. Dan was named one of the "40 Under 40" emerging leaders in the gaming industry by Global Gaming Business Magazine



#### **SARA SLANE**

Sara Slane is senior vice president of public affairs at the American Gaming Association (AGA). In this role, she oversees the AGA communications, government relations, ally development, research, and campaign-style public affairs inititatives. Slane has nearly 10 years of experience within the gaming industry, having years of experience within the gaming industry, naving previously spent the last eight years rising the ranks at MGM Resorts International. She was featured on Global Gaming Business Magazine's "25 People to Watch" list in 2015. Prior to joining the AGA, Slane was a vice president and spearheaded the lobbying effort and largest gaming referendum in the county that led to the successful awarding of licensure

to MGM National Harbor. She won "Ballot Initiative Campaign of the Year" for her work in 2013 from the American Assocation of Political Consultants. In addition. Slane has worked at various trade associations in Washington, D.C., and as the director of finance for the successful campaign to elect Nevada Attorney General Catherine Cortez Masto. Slane is a gradudate of Ohio University. She resides in Baltimore, Maryland with her two sons.



#### ROBERT STOCKER, II

ROBERT STOCKER, II
Robert W. Stocker II is a member and Gaming Practice
Group Chair of Dickinson Wright PLLC. He has an international practice in gaming and regulatory law. He is
an adjunct professor at Cooley Law School, where he
teaches gaming and business law. Stocker has been
recognized by his peers in Chambers Global, Chambers
USA, and Best Lawyers in America. He is a founding
member and past president of the International Masters of Gaming Law and past Chair of the Gaming Law ters of Gaming Law and past Chair of the Gaming Law Committee of the American Bar Association. He can be reached at rstocker@dickinsonwright.com.



#### **MARC SUMMERS**

Marc Summers has served as vice president and general counsel for The Jockey Club since 2008. In that role, he oversees all legal matters for The Jockey Club and its affiliated companies. Prior to joining The Jockey Club staff, he worked with the Goldman, Sachs & Co. Contracts, Intellectual Property and Privacy Group and before that as general counsel to a Silicon Valley software company. He obtained an LLM in International Intellectual Property Law and Contracts from the Bristol University, UK in 2005 and a J.D., cum laude, from Cal-

ifornia Western School of Law in 1996. He is based in The Jockey Club's New York City office.



#### FRANK TOLBOOM

Frank Tolboom is attorney at law at Kalff Katz & Franssen, where he works as a managing associate in the Gaming Practice. He concentrates on advising a diverse range of clients active in the (social) gaming and gambling industry and related sectors (fantasy sports, e-sports etc) primarily on licensing, regulatory and compliance matters, in addition to civil and administrative litigation.

Frank was awarded his Master's in International and European Law degree cum laude in 2008 from Utrecht University, the Netherlands. His thesis dealt with the compatibility of Dutch gaming policy with EU law, focusing in particular upon the

applicability of the transparency principle in the gaming sector. Being actively involved in the CJEU proceedings of Betfair vs. Minister of Justice allowed Frank to immediately put his thesis into practice.

Frank is member of the International Masters of Gaming Law (IMGL) and AIJA and regularly speaks at major industry conferences and contributes to key trade



#### **ALEXANDER M. WALDROP**

Alexander M. Waldrop is the President and Chief Executive Officer of the National Thoroughbred Racing Association (NTRA) where he leads the Thoroughbred industry's national office responsible for matters pertaining to federal legislative advocacy, racing safety and integrity, marketing and promotion of the sport, group purchasing and management of issues of national significance to Thoroughbred racing. Mr. Waldrop is Chair of the Racing

Medication and Testing Consortium Board of Directors, a Trustee and Treasurer of the American Horse Council, and Chair of the American Horse Council Racing Advisory Committee. Mr. Waldrop spent 13 years with Churchill Downs Incorporated, as President and General Manager of Churchill Downs Racetrack from 1999 to 2002, as General Counsel from 1992 to 1998, and as senior vice president, Public Affairs from 2003 to 2004. He is also a former equity partner in the Louisville office of Wyatt Tarrant & Combs where he was the Chair of the firm's Equine, Gaming & Entertainment Practice Group.

#### **CONFERENCE SPEAKERS, continued**



#### **DANIEL WALLACH**

Daniel Wallach, a shareholder in Becker & Poliakoff, P.A.'s Fort Lauderdale, Florida office, has counseled professional sports teams, fantasy sports operators, sports betting companies, racetracks, racinos and other gaming industry participants on a broad spectrum of gaming-related matters. He is a nationally-recognized sports legal expert, and is frequently quoted for his insights on sports betting and daily fantasy sports legal issues (among other topics) by major media outlets such as the New York Times, Washington Post, Wall Street Journal, Sports Illustrated, ESPN, Fox News,

CNBC, Yahoo, Huffington Post, and Bloomberg. Mr. Wallach has written extensively about efforts to legalize and regulate sports betting and daily fantasy sports in the United States, and is considered one of the national thought-leaders on both these subjects. He was twice named one of "The Top 50 Must-Follow Sports Business Twitter Accounts," and was profiled by Law360 was one of the "20 Attorneys Killing it on Twitter." Mr. Wallach is also the co-host of "Conduct Detrimental," a weekly podcast examining the intersection of sports, gambling and the law. Mr. Wallach is Board Certified in Appellate Practice by The Florida Bar, and is AV-Rated (the highest level attainable) by Martindale-Hubbell. He is a 1991 graduate of Hofstra University School of Law, where he graduated with distinction (in the top 20% of his graduating leas) and was the Netword Comments. tinction (in the top 2% of his graduating class) and was the Notes and Comments Editor of the Hofstra Law Review.



#### **JOE WEBSTER**

Joe Webster's long standing interest in Indian issues and policy motivated him to practice Indian law. He joined Hobbs Straus in 1993 and became a partner in 2002. He focuses on Indian gaming, economic development, self-determination, and taxation. Joe also serves as the firm's managing partner. Joe is recognized for his knowledge of and experience in tribal rights under the Indian Gaming Regulatory Act. He represents tribes before the National Indian Gaming Commission (NIGC) and the Department of the Interior (DOI), as well as in federal court. He was the primary drafter of the 2004 Oklahoma Tribal-State Gaming Compact. He represented the Seminole Tribe of Florida in the

negotiation of the landmark 2010 Gaming Compact with the State of Florida and in subsequent litigation over the Tribe's right to continue offering banked card games. In 2016, Joe represented the Agua Caliente Band of Cahuilla Indians in its successful effort to negotiate an amended gaming compact with the State of California. Joe also has represented tribes in the Class III secretarial procedures process before the DOI. Joe represents tribes on issues related to various state and federal internet gaming proposals. He has focused on helping to ensure that proposed internet gaming legislation protects existing tribal gaming operations and respects tribal sovereignty. Joe has worked on several multimillion-dollar tribal gaming development and financing projects. Additionally, he helped a number of institutional investors navigate the complexities of federal and tribal law in multimillion-dollar transactions. In the area of Class II gaming, Joe advises tribes on the scope of permitted games, especially those using technologic aids. He helped to obtain groundbreaking Class II advisory opinions from the NIGC Office of General Counsel on linked electronic bingo games and works with tribal and industry representatives to defend against regulatory and legislative efforts to restrict tribal Class II gaming rights. Joe negotiates contracts and compacts under the Indian Self-Determination and Education Assistance Act (ISDEAA) and has defended tribal rights under the ISDEAA before federal courts, the Interior Board of Indian Appeals and the Departmental Appeals Board of the Department of Health and Human Services. He successfully represented the Norton Sound and federal internet gaming proposals. He has focused on helping to ensure that of Health and Human Services. He successfully represented the Norton Sound Health Corporation against the Indian Health Service for unpaid contract-support costs and has lobbied Congress and the administration on contract-support issues, including funding needs. Joe served for over 15 years in the Army Reserve as a member of the Judge Advocate General's Corps. He is a veteran of the Gulf War (1990-1991) and Operation Iraqi Freedom (2006-2007).



#### **DENNIS J. WHITTLESEY**

Dennis J. Whittlesey is a member of the law firm of Dickinson Wright PLLC in the firm's Washington, D.C., office, specializing in Indian law and Indian gaming law. He is a member of the District of Columbia and Oklahoma bars, and is admitted to practice before a number of federal trial and appellate courts. He has represented Indian tribes in seeking federal recognition and - since enactment of the federal Indian Gaming Regulatory Act in 1988 – gaming approvals and casino project develop-ment. He has negotiated Tribal-State Class III Gaming

Compacts in several states, including the first compact in Oregon. In addition, he has represented many local governments in negotiations with tribes for local service agreements, including cities and counties in California, Illinois, Massachusetts, Michigan, Ohio, and New York. He also represents developers and casino/resort companies in their business dealings with tribes. He has written extensively for both national and international publications, and spoken on Indian gaming issues in the United States and abroad. He was named "Best Lawyers 2012 Gaming Lawyer of the Year - Washington, D.C." Whittlesey is a graduate of the University of Oklahoma (BA in Journalism - 1964) and Georgetown University Law Center (JD - 1967; LL.M. in Taxation - 1972).



#### **RODNEY WILSON**

Currently responsible for managing the Florida account providing a host of services to the Florida Lottery such as Data Centers, Network Services, Software, Quality Assurance, and Field Service technicians. Prior to Florida, I managed the New York account for 10 years and the Tennessee account prior to that.



#### MICHAEL ZATEZALO

Michael Zatezalo is a Director at the law firm of Kegler Brown Hill & Ritter Co., LPA in Columbus, Ohio, where he chairs the Gaming Law area and represents suppliers and manufacturers, as well as charitable organizations with respect to gaming issues. He routinely represents clients with licensing and compliance issues in front of the Ohio Casino Control Commission and the Ohio Lottery Commission. Zatezalo has been recognized by his peers for inclusion in The Best Lawyers in America and as an "Ohio Super Lawyer" by Law & Politics magazine for his expertise and experience as a gaming attorney.

He is the President of the International Masters of Gaming Law and previously served as the former Section Chief of the charitable law and consumer frauds and crimes sections of the Ohio Attorney General's Office. Zatezalo also practices in the real estate and finance areas and is admitted to practice law in Ohio and California.



Jane G. Zerbi has been practicing Indian law in California for over 20 years, representing California Indian tribes in gaming and governmental matters. Her work includes negotiating Tribal-State Gaming Compacts, including some of the most recent California compacts and amendments. Her work includes developing triball gaming regulations and ordinances that implement tribal standards, as well as federal and state compact

tribal standards, as well as federal and state compact standards. She is the President of the Law Office of Jane Zerbi in Sacramento, California, and specializes in Indian gaming regulatory matters, representing tribal gaming agencies on a wide range of matters. Ms. Zerbi is a general member of IMGL, has been selected by her peers for inclusion in The Best Lawyers in America in the areas of Gaming Law and Native American Law, and named Best Lawyers 2012 Sacramento Gaming Law Lawyer of the Year for 2012. She graduated Order of the Coif from Boalt Hall School of Law, University of California at Berkeley, and from Northwestern University with Highest Distinction. Berkeley, and from Northwestern University with Highest Distinction.

#### This conference qualifies for 10 continuing legal education credits.

A self-certification form is available at the registration desk.



The International Masters of Gaming Law is a non-profit association of gaming attorneys, regulators, educators, executives

and consultants from around the world who are dedicated to education and the exchange of professional information and advice. The open networking and collective experience of its members makes the IMGL an integral and effective tool for the dissemination of gaming law developments worldwide. IMGL members practice independently and not in a relationship for the joint practice of law.

#### INTERNATIONAL MASTERS OF GAMING LAW

IMGL wishes to thank the spring conference co-chairs, committee members, the moderators and the panelists for the contribution of their time and efforts in putting together the excellent educational opportunities IMGL is proud to provide at the Spring 2017 conference.

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The IMGL Masterclass is a conference format offered by the IMGL at international gaming events, including trade shows and conferences organized by others. IMGL provides the content and the expertise of our esteemed members and invited panellists who provided guidance regarding evolving issues in the gaming industry that are of interest to legislators, regulators, and others in the industry.

For more information, contact Sue McNabb, Executive Director at **sue@imgl.org.** 

#### **JUNE 9-11**



**IMGL Masterclass at NCLGS**Denver, Colorado

#### JULY 11-14



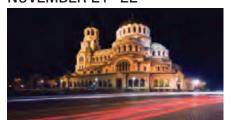
IMGL Masterclass at iGaming Super Show Amsterdam, the Netherlands

#### OCTOBER 31-NOVEMBER 1



IMGL Masterclass at EiG Berlin, Germany

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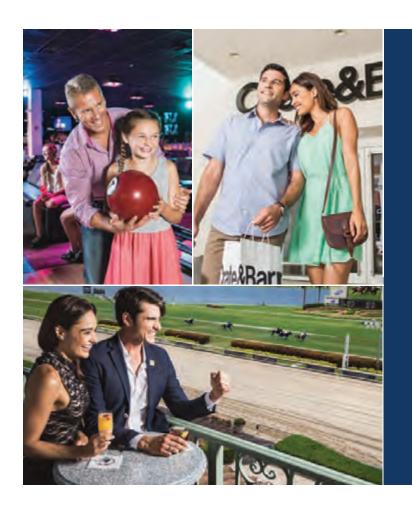
Recognition is always nice. Being recognized three years in row? That's downright humbling. We were honored to be named "Lottery Supplier of the Year" for the third straight year at 2017 ICE Totally Gaming. The awards summary said it best: "No other company rivals Scientific Games in the lottery supplier space. On the interactive side of things, it has put blue space between itself and the likes of IGT and Intralot. For the third year in a row Scientific Games is the clear winner."

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