

# **AUTUMN CONFERENCE 2016**



OCTOBER 23–25, 2016

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October 23, 2016

It is a great pleasure to welcome you to the 2016 IMGL Autumn Conference in Dublin, Ireland. Dublin is not only a beautiful and historic venue, it is a very walkable city. I hope our attendees have the opportunity while here to get out and enjoy the city. Our Conference Committee has not only put together a strong educational program, they have arranged for our Gala Dinner to be held at the Royal Hospital Kilmainham and the Closing Reception to be held at the Trinity College Library where the Book of Kells is housed. Our Conference headquarters will be the Five Star, 200 year old Shelbourne Hotel located across from St. Stephen's Green. Many of Dublin's sites are within walking distance from the hotel. Special thanks to the co-chairs of the conference, Sean McGuiness and Joe Kelly for all of their hard work in planning the Conference. Thanks also to Morten Ronde and Sue McNabb for their hard work in arranging our panels, sponsorships, coordinating the social events and taking care of all of the other logistics which are involved in a conference.

IMGL Conferences are known as some of the best events in the gaming industry and our Autumn 2016 Conference brings together experts and leaders of the gaming industry from all sectors including executives, operators, suppliers, attorneys, regulators and consultants. The Dublin Conference will include panels on Sports Integrity & Betting, Esports, and the impact of Brexit on the gaming industry. IMGL Conferences give the attendees the opportunity to network, share ideas and discuss issues facing the industry.

Finally, I would like to thank our sponsors for their generous support of the 2016 IMGL Autumn Conference. See you all in Dublin!

Best Regards,



**Michael E. Zatezalo**President
International Masters of Gaming Law



#### The Shelbourne Dublin, A Renaissance Hotel, 27 St. Stephen's Green, Dublin, Ireland

All events take place at the host hotel unless otherwise noted. All panel sessions are held in the Great Room at The Shelbourne. Full details of all conference sessions and events are in the Conference Schedule section following our sponsor listings.

#### **SUNDAY, OCTOBER 23**

4:00 – 5:00 p.m. IMGL Membership Meeting Adam Suite

5:30 – 7:30 p.m. IMGL Welcome Reception Great Room

#### **MONDAY, OCTOBER 24**

9:00 – 9:15 a.m. Welcome & Conference Overview Great Room

9:15 – 9:45 a.m. Keynote Speaker Great Room

9:45 – 11:00 a.m. What's Up in Ireland Great Room

11:00 – 11:15 a.m. Networking Break Pre-Function Area

11:15 a.m. – 12:30 p.m. Intellecutal Property Considerations for Entering Online Gaming Markets Great Room 12:30 – 2:00 p.m. Awards Luncheon Fire Restaurant, 2 Dawson St., D2

2:15 – 3:15 p.m. Social Responsibility Great Room

3:15 – 3:30 p.m. Networking Break Pre Function Room

3:45 – 5:00 p.m. E-Sports Panel: Do Players Have Real Skin in These Virtual Games Great Room

5:30 p.m.

Buses leave for Reception and Dinner

Outside The Shelbourne

6:00 – 9:30 p.m. Reception and Gala Dinner Royal Hospital Kilmainham (buses provided)

#### **TUESDAY, OCTOBER 26**

9:00 – 10:00 a.m. AML in Europe, US, and Asia Great Room

10:00 – 11:00 a.m. Sports Integrity and Betting Great Room 11:00 – 11:15 a.m. Networking Break Pre Function Room

11:15 a.m. – 12:15 p.m. Compliance in the Online World Great Room

12:15 – 1:15 p.m. IMGL Luncheon Saddle Room

1:30 – 2:30 p.m. The Future of Horse Racing Great Room

2:30 – 3:30 p.m.
Daily Fantasy Sports in Europe and in the U.S.
Great Room

3:30 – 3:45 p.m. Networking Break Pre Function Room

3:45 – 4:45 p.m.
Brexit: Will It Impact the Gambling
Industries? Positively, negatively, or
Not at All? And What Should We do,
and How Should we Prepare?
Great Room

5:00 – 6:30 p.m. Closing Reception Trinity College Library, College Green, D2

#### **IMGL OFFICERS**

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# IMGL AUTUMN 2016 DUBLIN CONFERENCE PROGRAM COMMITTEE

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# This conference qualifies for 11.5 continuing legal education credits.

A self-certification form is available at the registration desk.

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attorneys practicing in 22 offices coast to coast. We've been serving clients for more than a century, and we've been climbing the ranks of the nation's 250 largest firms for many years, according to The National Law Journal. Ranked by Chambers Global among the top gaming lawyers worldwide, Fox is home to one of the largest gaming law practices in the United States, complete with skilled attorneys who possess decades of experience helping clients domestically and internationally achieve success in this highly regulated industry.

#### **IGT**

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IGT (NYSE:IGT) is the global leader in gaming. We enable players to experience their favorite games across all

channels and regulated segments, from Gaming Machines and Lotteries to Interactive and Social Gaming. Leveraging a wealth of premium content, substantial investment in innovation, in-depth customer intelligence, operational expertise and leading-edge technology, our gaming solutions anticipate the demands of consumers wherever they decide to play. We have a well-established local presence and relationships with governments and regulators in more than 100 countries around the world, and create value by adhering to the highest standards of service, integrity, and responsibility. IGT generated approximately \$6 billion in revenues in 2014 and has more than 13,000 employees. For more information, please visit merger.igt.com.

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Playtech is a market leader in the gambling and financial trading

industries. Founded in 1999 and listed on the Main Market of the London Stock Exchange, the company has more than 5,000 employees in 13 countries. Playtech is the gambling industry's leading software and services supplier with more than 130 licensees globally, including many of the world's leading regulated online, retail and mobile operators, land-based casino groups, government sponsored entities such as lotteries, and new entrants opening operations in newly-regulated markets. Its business intelligence-driven gambling software offering includes casino, live casino, bingo,

poker and sports betting. Playtech's Financials division, run through subsidiary Markets Limited (formerly called TradeFX), is an established and growing online CFDs broker and trading platform provider, operating the brand markets. com. Its B2C focused offering is available in more than 100 countries and in more than 25 languages and is licensed and regulated in the EU and South Africa.

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unique destination resorts designed to provide a total resort experience, including first-class accommodations and dining, world-class entertainment, state-of-the-art meeting and convention facilities, and high-quality retail and gaming experiences.

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For more than 25 years, Gaming Laboratories International, LLC has been the world leader in providing independent testing, inspection and certification services to the gaming, wagering and lottery industry. GLI also offers independent network and information security assessments to its regulatory, lottery and supplier

clients. With 20 laboratory locations located across Africa, Asia, Australia, the Caribbean, Europe, North America and South America, GLI is the only global organization of its kind to hold U.S. and international accreditations for compliance with ISO/IEC 17025, 17020 and guide 65 standards for technical competence in the gaming, wagering and lottery industries.

# Harris Hagan

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Harris Hagan is the only UK law firm specifically dedicated

to providing legal advice exclusively to all areas of the gambling industry in the UK and internationally. We have been top ranked by Chambers UK and The Legal 500, the independent legal guides to the profession, since we were established in 2004 and in October 2013 we were named "Gaming Law Firm of the Year 2013/2014" by The Legal 500.

#### **BRONZE SPONSORS**

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The Gaming Practice at Jones Walker, the largest in the southeastern internationally recognized,

legal, regulatory, and transactional counsel to all segments of the gaming industry throughout the world.

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#### KALFF KATZ & FRANSSEN Kalff Katz

attorneys at law

& Franssen Attorneys at Law

is widely recognised for their solid and business oriented expertise in many sectors of the entertainment industry. The firm has a strong international profile specifically in the gaming sector. The Gaming Team of Kalff Katz & Franssen exclusively focusses on advising and litigating on behalf of the international gaming sector. Clients range from blue chip land based and remote gaming operators, manufacturers, PSP's, ISP's, platform providers, media companies, broadcasting companies, financial institutions, sport organisations to institutional investors. Head of the gaming team Justin Franssen received consistent band 1 rankings in Chambers Global Guide. Chambers Global Guide comments: "He maintains a strong involvement in shaping gambling legislation in the Netherlands." and, "he has a strong and deep passion for the industry and his clients, is very committed and works day and night."

## Mishcon de Reya

mishcon.com

# Mishcon de Reya Mishcon de Reya is a full service

is a full service

law firm with offices in London and New York, employing more than 630 people, with over 400 lawvers offering a wide range of legal services to companies and individuals. Our Betting and Gaming group is recognised as a leading practice by Chambers UK and The Legal 500. Our industry knowledge and experience allows us to maximise our clients' opportunities through the provision of expert and incisive legal advice, whilst also protecting against possible regulatory and commercial pitfalls. We know that each of our clients is unique and, therefore, the configuration of services we provide to them will be as well. Our Tier One ranked Betting and Gaming group includes partners and lawyers from specialist technical groups who have a thorough understanding of the gaming and gambling sectors, including from the corporate, commercial, IP/ IT, banking, tax, regulatory, cyber/fraud, reputation management, employment and litigation departments. In every area of the law in which we operate, Mishcon de Reya prides itself in providing a best in class service to its clients.

#### Saiber LLC saiber.com



Lawyers for Business, Counselors for Life. For over 50 years, Saiber has approached the practice of law with a dual purpose: to

advocate tenaciously for our clients in times of conflict, and offer guidance and advice in our role as trusted advisors. We continue to uphold this legacy every day, working with a diverse clientele that includes national corporations, closelyheld businesses, professional practitioners, families and individuals. Our practice encompasses virtually every area of the law, and ranges from simple, straightforward matters to complex, sophisticated litigation, corporate counseling, mergers and acquisitions and regulatory matters. With thorough preparation, keen insight and immersive knowledge of your business interests, our lawyers are well equipped to represent you at all levels. We bring the same level of expertise to your corporate and commercial transactions and your personal family matters.

#### Schneider Schiffer Weihermüller ssw-muc.de/

SSW is one of the leading IT-Boutiques in Germany, A team of more than 30 experts provides quality and personal

advise to national and international clients with a focus on IT law but under consideration of all other relevant fields of law and taxes. With 15 years of experience in the gaming sector Frieder Backu and his team represent and advise international gaming companies. This includes representation at court and before tax and administrative authorities as well as developing forward-thinking strategies in challenging regulatory environments.

#### **Tonucci & Partners** tonucci.it



Tonucci & Partners

Tonucci & Partners is a top-tier

firm with head office in Rome and branch offices in Milan, Padua, Brescia, Florence, Tirana (Albania), Belgrad (Serbia) and Bucharest (Romania). Although T&P is a general practice fully qualified and staffed to handle any legal matters from litigation and arbitration to labour, corporate, M&A and tax, it stands out as one of the leading Italian firms when it comes to such specific business sectors as sports, media, gaming, telecommunication and Italian/European anti-trust law. On the international front, T&P is very Eastern Europe focused and is constantly exploring good opportunities to extend its reach even further afield.



## **SUNDAY, OCTOBER 23**

4:00 - 5:00

**IMGL Membership Meeting** 

Adam Suite

5:30 - 7:30 **IMGL WELCOME RECEPTION** 

Great Room



With a seamless blend of traditional luxury and contemporary convenience, The Shelbourne Dublin, A Renaissance Hotel, provides the backdrop for an

exceptional visit in Ireland's capital city. Housed in a 200 year-old historic building, the hotel features recently refurbished rooms and suites where guests may enjoy beautiful views of Dublin. The hotel offers some of the city's best dining, as well as two vibrant bars and lounges. Additional amenities include a five star spa, salon and a modern Health Club. Guests may explore the surrounding city; Trinity College, Grafton Street, and many other landmarks are moments away.

## **MONDAY, OCTOBER 24**

All panel sessions are held in the Great Room

9:00 - 9:15**Welcome & Conference Overview** Michael Zatezalo, President IMGL

9:15 - 9:45**Keynote Speaker** David Stanton, T.D.

Minister of State for Justice Department of Justice and Equality, Ireland

9:45 - 11:00 What's up in Ireland?

Hear about the current status and latest developments in Ireland. Hear about how Ireland has become the international IT hub and what it has to offer the world of gambling.

MODERATOR: Joe Kelly, Partner, A&L Goodbody

**SPEAKERS:** 

Sean McGuinness, Partner, Lewis Roca Rothgerber Christie

Jenny Williams, Regulator and Adviser, formerly Chief Executive, UK Gambling Commission

Lucy Cronin, Partner, Instinctif Partners

**Todd Gerber**, Senior Director Regulatory Compliance, *IGT* 

SCHEDULE continues on next page

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service providers in the online gaming industry, has been offering clients international structuring, shareholder and directorship services, company management services and accounting and banking solutions since 1997, ensuring companies adhere to applicable local and international rules. e-Management actively manages over 160 online gaming entities worldwide, taking care of the legal, tax and compliance structure, so the entrepreneurs can focus on their core business! Visit our website: emanagement-group. com Or email us for more information: info@emanagementgroup.com

#### Spectrum Gaming Group spectrumgaming.com



Spectrum is an independent research, analysis and professional services firm

serving private- and public-sector clients worldwide. Its client base includes government agencies from Singapore to West Virginia and Massachusetts, major securities firms, and commercial and tribal gaming operators. Spectrum has performed gaming analysis in areas from Macau and South Korea to emerging markets in the U.S. and elsewhere. Its services include regulatory and due-diligence services, to internet gaming and public policy to feasibility and economic-impact studies. Spectrum serves as the Executive Director for the National Council of Legislators from Gaming States (NCLGS) and its sister companies include Spectrum Gaming Capital, based in New York; Spectrum Asia, based in Bangkok; and Spectrum-I, based in Horsham, PA.

#### **CONFERENCE SCHEDULE, continued**

#### 11:00 – 11:15 NETWORKING BREAK

#### 11:15 - 12:30

# **Intellectual Property Considerations for Entering Online Gaming Markets**

Because the scope of patent protections in the US for game features differ from European protections, companies entering the US iGaming market face unique issues. Likewise, US content providers must understand the limited IP protections available in Europe. This panel will discuss:

- IP protections in the US, the scope of patent protections on game features that are available to game developers in the US that are not available in the rest of the world:
- How European content providers work with US companies in obtaining IP licenses
- How the process of "clearing" content differs between European and US markets
- Additional considerations in evaluating what content an operator utilizes, and types of indemnities from game developers
- Brand licensing and related IP rights

# **MODERATOR: Jeremy Kleiman**, Member *Saiber LLC* **PANEL:**

Jon Fallon, VP & General Counsel, High 5 Games Kaisa Patsalides, Senior Associate, Olswang Joseph Borg, Senior Advisor, WH Partners John Cahir, Partner, A&L Goodbody Bill Gantz, Partner, Dentons US LLP

#### 12:30 - 2:00

#### **IMGL LUNCHEON WITH KEYNOTE SPEAKER**

Fire Restaurant, 2 Dawson St., D2

#### **Johnny Hartnett**

International Managing Director Paddy Power Betfair



The IMGL Awards Luncheon will be hosted at Fire Restaurant, a short walk from the Shelbourne. Fire Restaurant Dublin is located in the heart of Dublin city centre in the popular Dawson Street and St Stephens Green vicinity. Offering exclusive dining options in a

historical dining room including the best private dining in Dublin, Fire Restaurant is consistently voted one of the best restaurants in Dublin.

#### 2:15 - 3:15

#### **Social Responsibility**

For their own reasons, some land-based operators cite the socially irresponsible behavior of the remote gambling sector as a justification to restrict it or outlaw it entirely. Yet, technology provides many advantages to the remote sector affording it opportunities to really monitor, understand and analyze the behavior of players. With such knowledge, must come responsibility. How is the remote sector coping? Where is it succeeding and where can it do better? Jurisdictions approach these issues in different ways through inconsistent product restrictions, advertising restrictions and by imposing a patchwork of technical standards, some of which seem to work better than others? How are the regulators/legislators addressing the societal pressures on the industry and are they getting the balance right between consumer protection and providing an environment in which the industry can operate.

# **MODERATOR: Stephen Ketteley**, Partner, *Wiggin LLP* **SPEAKERS:**

**Neil McArthur,** General Counsel, *UK Gambling Commission* 

Jamie Nettleton, Partner, Addisons Lawyers Ian Ince, Head of Regulation and Compliance, Playtech Pieter Remmers, Director, Assissa Consultancy Europe

#### 3:15 – 3:30 NETWORKING BREAK

#### 3:45 - 5:00

# eSports Panel – Do Players Have Real Skin In These Virtual Games?

eSports is flourishing at a phenomenal rate worldwide and with every expectation that it will continue to do so given the ever increasing number of young players. It is attracting the interest of regulated gambling operators seeking new betting markets and new customers as well as unregulated providers who offer popular products which are not available on regulated sites. It is attracting the interest of gambling regulators seeking to understand the product, whether it is a sport and whether it should be regulated by them. It is attracting the interest of lawyers seeking to establish the legal classification. In this panel, we consider the elements of eSports that might constitute licensable gambling, with a focus on the phenomenon that is "skins betting" and the likely implications. In particular:

- Which elements of eSports are most likely to attract the interest of gambling regulators and why?
- What is "skins betting" and who are the key players in the market? Who are the customers?
- Is it gambling and should it be regulated? If so, who should be regulated website operators, games developers, platform providers?

- What are the challenges of regulating eSports gambling?
- What are the challenges for an eSports operator of being regulated?
- What are the differences between the services offered in the regulated/unregulated sectors?
- Is self-regulation sufficient?
- What should the eSports industry be doing to prepare for possible regulatory oversight.
- An update on relevant international regulatory developments.

**MODERATOR: John Hagan,** Managing Partner, *Harris Hagan* 

#### **SPEAKERS:**

**Neil McArthur,** General Counsel, *UK Gambling Commission* 

**Diane Mullenex**, Partner, Head of Gaming and Gambling Practices, *Pinsent Masons LLP* 

Kevin Mullally, VP & General Counsel, GLI

#### 5:30

**Buses leave for Gala Dinner** 

#### 6:00 - 9:30 RECEPTION AND GALA DINNER

Royal Hospital Kilmainham (offsite) Military Road, D8



The hospital was built in 1684 as a home for retired soldiers and continued in that use for over 250 years. The style is based on Les Invalides in Paris with a formal facade and a large courtyard. The Royal Hospital Chelsea in Chelsea, London was completed two years later and also has similarities in style. A priory, founded in 1174 by Strongbow, existed on the site until the English closed it down in the Dissolution of the Monasteries in the 1530s.In recent years, Royal Kilmainham Hospital has become a popular location for concerts during the summer months.

# **TUESDAY, OCTOBER 25**

#### 9:00 - 10:00

#### AML in Europe, US and Asia

The 4th AML directive must be implemented in the European member states in 2017 at the latest, but the European Commission has asked the member states to speed up the process because of recent terror events in Paris and Brussels. The directive might impact the land-based industry heavily.

**MODERATOR:** Andrew Gellatly, Head of Global Research Services, *Gambling Compliance* 

#### PANEL:

Greg Giordano, Partner, McDonald Carano Wilson LLP

Simon Planzer, Partner, Planzer Law

Robert Cain, Partner, Arthur Cox

**Andrew Cotton**, Director of Betting and Gaming, *Gordon Dadds* 

**David Hickson**, Director, *The Gaming & Leisure Association of Ireland* 

#### 10:00 - 11:00

#### **Sports Integrity & Betting**

This panel will explore the intersection of the integrity of professional and amateur sports and betting. The United States and Europe have very different approaches to sports betting policies. In Europe, professional sports leagues and organizations have close working relationships with bookmakers. In the United States, with the exception of Nevada and on a limited basis in a few other states, sports betting is generally unlawful. Experts have estimated that the United States has an unlawful sports betting market of upwards of \$400 billion annually. The United States and Europe have very similar approaches to public policy and law enforcement with respect to many aspects of gaming, but sports betting seems to be a glaring exception. Is Europe missing something? If not, what can the U.S. learn from Europe? How do lawful and unlawful sports betting impact the integrity of sports? What role does organized crime play in the unlawful sports betting market and what are the consequences of this involvement?

**MODERATOR: John McManus**, Executive VP, General Counsel and Secretary, *MGM Resorts International* 

#### PANEL

Mark Lipparelli, Founder, Gioco Ventures, LLC / Senator, Nevada State Senate

**Andrew Lyman**, Director of Group Regulatory Affairs, *William Hill* 

**Steve Burton**, Director of Integrity, Governance and Sports Partnerships, *Genius Sports* 

#### 11:00 – 11:15 NETWORKING BREAK

SCHEDULE continues on next page

#### **CONFERENCE SCHEDULE**, continued

#### 11:15 - 12:15

#### Compliance in the online world

Which compliance and licensing issues arise when online operators apply for licenses in regulated jurisdictions? Do prior unlawful actions of online companies continue to plague the industry? Is it becoming more costly for online operators to work in regulated markets? For a number of years, the online gaming industry has discussed what is a "grey market" and what it means to operate in unregulated jurisdictions. How does an online gaming company evaluate whether to do business in such jurisdictions? How do regulators view grey markets? Does New Jersey's recent "Director's Advisory Bulletin" provide any real guidance to online operators about grey markets?

**MODERATOR: Tom Auriemma**, Member, Compliance Committee, *Penn National Gaming* 

#### PANEL:

Patrick Madamba, Counsel, Fox Rothschild LLP

Nick Nocton, Partner, Mishcon de Reya LLP

George Sweny, Chief Compliance Officer, Poker Stars

**André Wilsenach,** Executive Director, *UNLV International Center for Gaming Regulation* 

**Tina Kilmer**, Vice President Product Compliance, *Scientific Games* 

#### 12:15 - 1:15 IMGL LUNCHEON

We will enjoy lunch in the Saddle Room at The Shelbourne. The Saddle Room is an old favourite that offers a relaxed atmosphere. Reinvented as a steak and seafood restaurant, it serves breakfast, lunch and dinner and offers a contemporary menu using only the finest Irish ingredients.

#### 1:30 - 2:30

#### The Future of Horse Racing

The horse racing industry is suffering and pari-mutuel (pool betting) on horse racing is decreasing in most countries. The horse racing industry is looking for additional funding and introduction of new (higher) levies. Can the horse racing industry survive in the current setup?

**MODERATOR: Keith Miller**, Professor of Law, *Drake University Law School* 

#### PANEL:

Lorraine May, Partner, Hopkins & Huebner, PC Donna More, Partner, Fox Rothschild LLP Paddy Power, Head of Communications, Paddy Power Betfair

#### 2:30 - 3:30

#### Daily Fantasy Sports in Europe and in the U.S.

Daily Fantasy Sport is one of the hottest legal issues in the US. Right now DFS is an active topic for lawmakers, regulators, or law enforcement officials in almost two dozen states. Meanwhile, Draftkings and Fanduel have made their entries into the UK with a pool betting to compete with the likes of Mondogoal, Oulala and Sportego. Will DFS be successful?

**MODERATOR: Nick Casiello**, Chair, Gaming Practice Group, *Fox Rothschild LLP* 

Jeffrey Haas, CIO, DraftKings

J. Kelly Duncan, Partner, Jones Walker LLP

**Qurino Mancini,** Partner, Global Head of Gaming & Gambling Practice, *Tonucci & Partners* 

Marc Ellinger, Partner, Blitz, Bardgett & Deutsch, L.C.

#### 3:30 – 3:45 NETWORKING BREAK

#### 3:45 - 4:45

# Brexit - Will it Impact the Gambling Industries? Positively, Negatively or Not At All? And What Should We Do, and How Should We Prepare?

The electorate of the United Kingdom has voted to leave the European Union. In a situation where this vote by the populous is not binding, but where the UK is a very important gambling market, the panel will discuss how this development will impact the gaming, betting and lottery industries, both terrestrial and online. Will there be changes in the UK itself and elsewhere in Europe, when might they arise and how should operators and their advisers prepare for what may well be very significant challenges?

MODERATOR: Tony Coles, Consultant, Gordon Dadds
PANEL:

**Susan Breen,** Partner, Head of Betting & Gaming Group, *Mishcon de Reya* 

Fred Gushin, Managing Director, Spectrum Gaming
Nyreen Llamas, Partner, Hassans International Law Firm
Birgitte Sand, Director, Danish Gambling Authority



#### 5:30 - 7:30 CLOSING RECEPTION

Trinity College Library College Green, D2

Trinity College was founded in 1592, modelled after the

collegiate universities of Oxford and of Cambridge, but, unlike these, only one college was ever established; as such, the designations "Trinity College" and "University of Dublin" are usually synonymous for practical purposes. It is Ireland's oldest university. Originally it was established outside the city walls of Dublin in the buildings of the dissolved Augustinian Priory of All Hallows. Trinity College is now surrounded by Dublin and is located on College Green, opposite the former Irish Houses of Parliament. The Library of Trinity College where the closing reception is held contains over 4.5 million printed volumes and significant quantities of manuscripts (including the Book of Kells), maps and music.



# **IMGL** AUTUMN CONFERENCE SPEAKERS

#### KEYNOTE ADDRESSES



David Stanton TD was appointed Minister of State for David Stanton TD was appointed Minister of State for Justice at the Department of Justice and Equality with special responsibility for Equality, Immigration, and Integration on Thursday, 19th of May 2016. David was first elected to Dáil Eireann representing Cork East in 1997 and has been returned at each subsequent election. In the previous Oireachtas, David was Chairperson of the Joint Oireachtas Committee on Justice, Defence and Equality. He was also the Chairperson of the Working Group of Committee Chairs. Under David's leadership, the Joint Oireachtas Committee on Justice leadership, the Joint Oireachtas Committee on Justice,

Defence and Equality dealt with a vast array of policy and legislation under its remit, in areas such as legal capacity, domestic and sexual violence, prostitution, bankruptcy, firearms, penal reform, new Garda Authority and Human Rights and Equality Commission and numerous pieces of legislation in the criminal justice area. The Committee can also be credited with the establishment of a National Missing Persons Day. While in opposition, David held various Fine Gael spokesperson and deputy spokesperson positions, most recently on Social and Family Affairs and Equality, Defence, Dáil Reform, Small Business and Agriculture. While in these roles David was instrumental in developing shaping legislation such as the Education for Persons with Special Educational Needs Act, 2004 and Disability Act, 2005 and the development on Fine Gael policies on Early Childhood Education and Oireachtas Reform. In the current Dáil, David is a member of the All-Party Sub-Committee on Dáil Reform. Prior to becoming a full time public representative David was a second level school teacher of educational woodwork and construction studies. He also worked as a career guidance counsellor which included home school community liaison.



#### JOHNNY HARTNETT

Johnny Hartnett is Managing Director International at Paddy Power Betfair. As part of the Executive management team he is responsible for their International B2C and B2B business and the Betting Exchange, which is the market leading peer to peer gaming engine globally. Pre the 2016 merger Johnny was the Managing Director of Paddy Power Online business which compromised the digital business of one of Europe's leading gaming companies. Prior to that he spent 5 years in Australia with our Sportsbet business as COO and still sits on their board. Johnny has been with Paddy

Power since joining on the graduate recruitment programme in 1999.

#### **SPEAKERS**



#### THOMAS N. AURIEMMA

Thomas N. Auriemma is one of the casino industry's leading gaming attorneys and consultants. He has a wealth of knowledge based on almost 40 years of experience. He is currently a member of the Penn National Gaming, Inc. Compliance Committee. From 2007 to 2011, Auriemma was the Vice President/ Chief Compliance Officer of Penn National Gaming, Inc. and the president of a number of its subsidiaries. He is also a member of the Compliance Committee of Casino Rama in Ontario, Canada, a Penn

National Gaming operated facility. In January 2014, Amaya Inc., appointed Auriemma as Chairman of its Compliance Committee. In 2014, MGM Resorts International, named Auriemma a member of its Compliance Committee. He is currently the Chairman of the Committee. Auriemma has been an adjunct faculty member at Rutgers School of Law-Newark in Newark, New Jersey, where he created and taught a gaming law course. Auriemma is also a strategic advisor to gaming and other companies. Previously, Auriemma was a casino regulator in New Jersey for over 28 years. In 2002, he was appointed by the Governor of New Jersey as the Director of the Division of Gaming Enforcement, one of the world's leading casino regulatory agencies. He held this position until 2007. Auriemma's previous experience includes working as a Deputy Attorney General in the New Jersey Division of Criminal Justice and as the Deputy Director of the New Jersey Casino Control Commission's Legal Division. Auriemma is a member of the New Jersey and New York bars and has been admitted to practice law before the Third Circuit Court of Appeals and the United States Supreme Court.

Auriemma received his Juris Doctor degree from Seton Hall University School of Law where he graduated second in his class and was a National Law Student Intern at the Essex County Prosecutor's Office in Newark, New Jersey. Following law school, he was a judicial law clerk for the Honorable Marilyn Loftus, a Superior Court Judge in New Jersey. Auriemma received a Bachelor of Arts Magna Cum Laude in History from Seton Hall University and was the recipient of the school's History Excellence Award in 1972.



#### **JOSEPH BORG**

Joseph Borg, Senior Advisor to WH Partners, is an expert in IP and gaming law and also lectures Gaming Law at the University of Malta. Formerly, he was Chief Regu-latory Officer at the Malta Gaming Authority and a Member of the Board of Trustees of the International Association of Gaming Regulators, Inc (IAGR). He is also the Secretary General of the Malta IT Law Association. Joseph has been invited to speak at several topical international conferences and to write related articles and chapters in leading reputable publications. He has been listed as a Recommended IP Lawyer by The Legal 500.



#### **SUSAN BREEN**

SUSAN BREEN
Susan Breen is a Partner at Mishcon de Reya LLP and leads the firm's top ranked Betting and Gaming group. Based in London, Susan has forged a particular reputation in the industry having been involved in many of the sector's high profile and innovative transactions over the past 16 years. She provides advice on corporate regulatory and commercial matters to many of the rate, regulatory and commercial matters to many of the leading businesses, both for operators and those that supply allied services to the industry. Susan leads an integrated group of leading industry specialists within

the firm who can provide the full range of legal services to gambling industry clients including advice on regulatory and compliance issues (including the interplay between ethics, business and sports), M&A, IP protection programmes, technology and tax. Susan has moderated several IMGL Masterclasses in recent years including "The New EU Directives: How the Money Laundering and VAT Rules Affect Your Business", "Financing the Consolidation Boom" and "Riding the Wave: M&A Activity in the Gambling & Betting Sector."



#### **STEVE BURTON**

Steven Burton is Director of Integrity, Governance and Sports Partnerships at Genius Sports. A former partner at sports law firm, Couchmans LLP, Steven has more than fifteen years' expertise in the collection, exploita-tion and protection of sports data and sports integrity matters. He is regarded by the independent legal di-rectory Chambers and Partners as "the foremost legal authority" in sports data and has advised numerous international sports leagues and federations including Football DataCo Limited, The ATP Tour, WTA, The International Tennis Federation, The Football Association

ternational Tennis Federation, The Football Association of Ireland and Liga de Futbol Profesional (LFP Spanish Football). Genius Sports works with international sports governing bodies (including Major League Baseball, The English Football Association, Premier League, English Football League, Scottish Professional Football League and the British Horseracing Authority) to help prevent and manage betting integrity concerns. By providing the full range of integrity services (consultancy, education, investigation and technology-based monitoring systems) Genius Sports has become a trusted partner for sports hodies seeking to protect their competitions from match-fixing and for sports bodies seeking to protect their competitions from match-fixing and betting-related corruption.



#### **JOHN CAHIR**

Dr John Cahir is a Partner in A&L Goodbody's IP & Technology Group. His practice covers both contentious and non-contentious aspects of intellectual property, information technology, data protection and media law. John advises clients across a wide range of industry sectors on their IP and technology law requirements. He is co-lead of A&L Goodbody's Betting and Gaming Group which is one of the leading specialists on Irish gaming, betting and lottery law. He has acted on some of the highest profile technology disputes to come before the Irish courts as well as on

the leading transactions. He acts for many of the multinational corporations that have established their European operations in Ireland and he also advises a wide spectrum of domestic clients.

SPEAKERS list continues on next page

#### CONFERENCE SPEAKERS, continued



#### **ROBERT CAIN**

Robert Cain specialises in Irish and European financial services regulation. He advises a wide range of both domestic and international financial institutions, including credit institutions, investment firms, payment institutions and insurance companies. His practice includes advice on Irish authorisation and perimeter issues, ongoing compliance with conduct of business and other requirements, regulatory capital, market abuse, prospectus and transparency requirements, payment services, corporate governance, AML and financial institution M&A (including the acquisition and disposal of

financial assets). Robert previously worked in the Financial Regulation group of Clifford Chance LLP in London for several years, including a secondment at the UK Financial Services Authority.



NICHOLAS CASIELLO, JR.
Nicholas Casiello, Jr., is chair of the Gaming Practice
of Fox Rothschild LLP. Nick has practiced all aspects
of gaming law for more than 35 years, including licensing, acquisitions, compliance plans and investigations, Internet gaming and financing. His clients include casinos, gaming equipment manufacturers and other technology providers, private equity firms and other investors. Nick has handled gaming matters in numerous domestic and international jurisdictions, including New Jersey, Massachusetts, Pennsylvania, New York, Maryland, Connecticut, West Virginia, Illinois, Missouri, Loui-

siana, Puerto Rico, and Australia. He is on the editorial advisory board of *Global Gaming Business* and is the co-founder and a former officer of the International Masters of Gaming Law. He has been ranked since 2008 as one of the leading gaming attorneys in the world by Chambers Global.



#### **TONY COLES**

Tony Coles is very well known in the leisure industry for his specialist knowledge of gaming and betting law. He regularly lectures to an international audience on gaming issues and is a frequent contributor to gaming law periodicals and journals. He is a member of the Betting and Gaming Team at Gordon Dadds LLP based in Central London and in addition to being a Past President of International Masters of Gaming Law is a member of the Editorial Board of Gaming Law Review and Economics. His clients span a range of sizes and sectors and in-clude a number of international household names in the leisure industry.



#### **ANDREW COTTON**

Andrew joined Jeffrey Green Russell's betting and gaming team in June 2013 and has been Director of Betting and Gaming in the combined liquor and gambetting and carning in the combined liquor and garn-ing licensing team at Gordon Dadds LLP following the merger of the two firms in October 2015. Andrew was in house legal counsel with The Rank Group, one of the UK's largest gambling operators, for over 15 years with specific responsibility for securing new casino and bingo licences for new developments and relocations. He was heavily involved in the development of Rank's online strategy and with his operational experience has

invaluable insights which he uses to assist clients with regulatory compliance issues and the drafting of Anti-Money Laundering and Social Responsibility Policy documentation. He advises on all aspects of UK gambling regulation (both remote and land-based), including regulatory investigations. He advises overseas clients on the UK remote gaming licensing regime and their applications to the UK Gambling Commission for Operating Licences and on-going compliance. He advises clients on revisions to the Gambling Commission's Licence Conditions and Codes of Practice (LCCP) and linked regulatory legislation and is currently assisting many in preparing for the implementation of the new AML licence conditions at the end of October. Andrew is a member of the International Masters of Gaming Law and the cross sector Gambling Business Group.



#### **LUCY CRONIN**

Lucy has been active in government affairs for 20 years and has a proven track record in implementing successful public affairs campaigns at both EU and national level. She has advised and represented a large number of gambling sector players in both the bricks-and-mortar and online environment across various jurisdictions and currently advises a range of international players on gambling regulation and policy in Ireland. Lucy runs and manages the Instinctif Partners Dublin operation.



#### J. KELLY DUNCAN

J. Kelly Duncan is a partner in Jones Walker's Admiralty 8. Maritime Practice Group and serves as the head of the firm's gaming practice. He is integrally involved in the representation of major casino companies, manufacturers, suppliers and financial institutions. Additionally, Duncan has over 35 years of experience handling

ally, Duncan has over 35 years of experience handling admiralty, maritime, and international and customs law matters. He is a Past President of the International Masters of Gaming Law and is a member of the International Association of Gaming Advisors and serves as Co-Chair of the ABA Annual Program on Gaming Enforcement, The Gaming Law Minefield. He is listed in The Best Lawyers in America and Louisiana Super Lawyers in Gaming Law and Maritime Law and is ranked in Chambers Global Guide in Gaming & Gambling and in Chambers USA – America's Leading Business Lawyers in Gaming & Licensing and Banking & Finance: Marine Finance. He also is listed in Who's Who Legal: Entertainment and Expert Guides Best of the Best USA. Duncan has an A.B., cum laude, from Georgetown Univer-Best of the Best USA. Duncan has an A.B., cum laude, from Georgetown University and a J.D. from Tulane University.



#### MARC ELLINGER

Marc Ellinger is a Partner in the firm of Blitz, Bardgett & Deutsch, LC, with offices in St. Louis and Jefferson City, Missouri. This A/V rated firm has a civil practice with an emphasis in government regulatory law, corporate law and finance and commercial litigation. Ellinger has actively engaged in the representation of gaming clients since 1999. He represents gaming licensees, including those operating gaming facilities and online platforms, key personnel, and manufacturer/supplier licensees, on all facets of gaming, including licensing, relicensing,

disciplinary matters, gaming transaction compliance matters, legislative counsel and direct representation, including litigation, before the Missouri Gaming Commission. Ellinger regularly speaks and moderates at international gaming conferences on emerging gaming issues. Ellinger is listed in Best Lawyers in America and Super Lawyers, and is also a licensed Certified Public Accountant. He has extensive experience in regulatory matters regarding financial transactions as well as litigation experience representing gaming clients in regulatory actions and in the state and federal courts in Missouri.



#### **BILL GANTZ**

Bill Gantz is a trial lawyer with diverse experience representing manufacturing, technology, Internet, online gambling and entertainment clients in litigation, licensing and intellectual property matters nationwide. Bill has actively represented the Internet gambling sector since 2002 in patent infringement, commercial litigation and compliance matters (including the Unlawful Internet Gambling Enforcement Act). He is a former co-chair of the American Bar Association Gaming Law Section Subcommittee on Internet and Mobile Gaming. In March 2011, in the first patent infringement case tried

to verdict by the online gambling industry, Bill obtained a jury verdict in favor of www.sportsbetting.com against the Lottotron '865 patent (computerized lottery wagering system) in the US District Court for the District of New Jersey. In a series of lawsuits targeting the online gaming industry, Lottotron had asserted that its online lottery patent covered remote gaming systems offering games of chance. Bill first obtained a ruling on summary judgment that an online wagering platform offering casino games did not literally infringe the patent (a ruling which still benefits all operators today), and Lottotron then lost at trial on the theory of infringement under the doctrine of equivalents. Bill also regularly advises businesses offering Internet-based sweepstakes and retail product promotions, lottery tickets, subscription or play-for-free gaming, as well as charitable fund-raising activities involving games, contests or auctions. With respect to land-based gaming, Bill is currently actively involved in numerous litigation matters arising within the Video Gaming Terminal (VGT) industry in Illinois. Bill's technol-ogy-based practice also encompasses a specialty focus in representing flexible packaging industry clients, concerning trade secret, misappropriation, and violations of restrictive covenants not to compete or solicit given as part of purchase agreements or employment agreements. He has successfully argued appeals in state and federal courts.



#### ANDREW GELLATLY

ANDREW GELLATLY
Andrew Gellatly was part of the founding management team of Gambling Compliance in 2006 and is now head of global research services. As a journalist, before GamblingCompliance, he covered technology, gambling and sport. He wrote the Financial Times special report on the global gaming industry and has been a regular FT contributor on sport, gaming and technology. He has chaired and spoken at gambling conferences worldwide including GlobalGamingExpo (G2E), the Global I-Gaming Summit (GiGSE), The Gaming Executive Summit (GES) and the International Casino Exhibition (ICE).



#### **TODD GERBER**

Todd joined the gaming industry in February 2005 working in the Compliance Department for gaming supplier Atronic. He was promoted to Director of Regulatory Compliance in 2008. Todd assisted with the integration of GTECH's Compliance department following Atronic's acquisition. He was promoted to Senior Director, Regulatory Compliance following GTECH's acquisition of IGT in April 2015. He directs and coordinates activities of IGT's Regulatory Compliance Department which oversees all regulatory, corporate compliance and licensing activities. Todd ensures that IGT is compliant with gam-

ing laws in all jurisdictions in which the company currently conducts business.



#### P. GREGORY GIORDANO

Greg Giordano is a Partner and Vice Chairman of the Gaming Practice Group in the Las Vegas, Nevada, office of the law firm of McDonald Carano Wilson LLP. Mr. Giordano began his private gaming law practice in 1993 by working with Bob Faiss in the Gaming and Regulatory Department of the law firm of Lionel Sawyer & Collins for almost 13 years. Prior employment includes; serving as first Chief of the Corporate Securities Division of the Nevada State Gaming Control Board and as Deputy District Attorney for Chuchill

County, Nevada. Mr. Giordano graduated summa cum laude from College of Notre Dame, California and obtained his Juris Doctor from Santa Clara University School of Law. He is, amongst others, a member of the State Bars of Nevada and California and a member of the American Bar Association, and the UNLV Boyd School of Law Gaming Law Advisory Board.



#### **FREDRIC GUSHIN**

Fredric Gushin founded Spectrum Gaming Group in 1993 after working 13 years for the New Jersey Division of Gaming Enforcement, where he was promoted to Assistant Director and Assistant Attorney General. At the DGE, Gushin oversaw for the State the openings of 12 Atlantic City casino hotels and managed civil and administrative litigation before the New Jersey Casino Control Commission. He has personally argued more than 50 cases before the Commission. Gushin has worked with a variety of

private-sector and governmental clients since founding Spectrum. He has advised private casino developers on operational and management issues and provided gaming expertise to a number of gaming jurisdictions over the years. He also served as a Commissioner with the Oneida Indian Nation Gaming Commission that regulates the Turning Stone Resort Casino near Syracuse, NY. Gushin has worked with private sector clients throughout the United States, the Caribbean, South America, Asia and Europe on a wide range of issues. As Assistant Director and Assistant Attorney General of New Jersey's Division of Gaming Enforcement, he oversaw all compliance related issues regarding New Jersey's multibillion-dollar gaming industry including security and surveillance, development and compliance with accounting and internal control procedures and development of emergency plans to respond to incidents occurring in casino. With Spectrum, Gushin has led engagements evaluating casino operations for compliance for private sector and governmental clients. He is a member of the Gerson Lehrman Group Council of Advisors, a global network of experts and industry professionals. Gushin received his BA from the American University School of Government and Public Administration in 1970, his Juris Doctorate from Rutgers University in 1973, and his Masters from American University in 1979.



#### JEFFREY HAAS

Jeffrey Haas is the Chief International Officer of DraftKings, a leading Daily Fantasy Sports (DFS) destination that is the fastest-growing company in the industry since its launch in 2012. Haas oversees DraftKings' business expansion into new markets outside the United States and manages the International operations team in the United Kingdom. Haas is a business development veteran with more than twelve years' experience opening markets for new gaming products around the world. Before joining

DraftKings, he worked in international gaming where he gained his extensive knowledge in international business development, commercial law, regulatory compliance, game design and public affairs efforts around the world. He led award-winning online and mobile product innovation teams and oversaw live games operations in more than 40 jurisdictions. Haas previously managed the Discovery Channel's Interactive Group in Canada and worked as an independent consultant for numerous technology, financial, media and gaming companies. Haas resides in London, England with his wife and children.



#### **JOHN HAGAN**

John is recognised by the independent legal Guides as a leading international gambling lawyer. Qualified in 1993, he practised as a commercial litigator before specialising in gambling law from 1998. He has advised many of the world's largest gambling operators and is frequently instructed by other law firms, private equity firms and banks to provide specialist licensing and regulatory expertise in respect of corporate investments and transactions. An experienced advocate, a frequent and respected con-

ference speaker and a regular contributor of articles to national and international gaming publications. John is a Trustee and Assistant Treasurer of the International Association of Gaming Advisors, a member of the International Masters of Gaming Law, Deputy Chairman of GamCare, the leading problem gambling charity in the UK and recently appointment Chairman of the Industry Group for Responsible Gambling. John read law at University College Dublin and his personal interests include golf, rugby, football and chess.



#### **DAVID HICKSON**

A graduate of Trinity College Dublin and an accountant by training, David was employed as a Financial Controller for ten years in both the public and private sectors, prior to joining the Golden Horseshoe Limited, a facilities management company to the Fitzwilliam Card Club in July 2003. More recently in July 2010, David completed his post graduate diploma in company direction under the auspices of the Institute of Chartered Directors. David Hickson is currently Managing Director of the Golden Horseshoe Limited,

servicing one of the largest private member gaming clubs in Ireland. Established in 2003 by a group of investors and card enthusiasts, it currently turns over in excess of 20M per annum, employs 105 people and has in excess of 120,000 members. David is also a Director and one of the founding members of the Gaming & Leisure Association of Ireland (GLAI), a trade association established in November 2005 to represent the interests of private member gaming clubs in Ireland. In his role as a Director of the Association, David has been a key driving force behind the Association's campaign to achieve viable regulation for the sector. Over the course of the campaign David has gained invaluable experience of engaging with civil servants, politicians, and the media alike, to secure their support for this initiative.



#### IAN INCE

lan joined Playtech as Head of Regulation and Compliance in 2013. Previously he worked for Sportingbet, firstly in business change and finally as Head of Regulatory Affairs passing through business development and the listing of Sportingbet on the London Stock exchange. During this time he has firsthand experience of Regulation and Compliance across Europe, both as an operator and as a supplier, and now has a deep understanding of regulation and the on-line gaming environment. Currently Ian is man-

aging Playtech compliance activities in over 70 countries, holds 27 licenses in 12 jurisdictions as well as providing compliant services in numerous other regulated markets. Ian came to gaming through professional services, with Deloitte consulting in their Programme Leadership division, delivering business change to the BBC, and the NHS. He was also seconded to HM Treasury where he spent a year in the defence spending team analysing and advising to cabinet level on maritime procurement. The remainder of lan's career to date was spent in the British Army throughout the world. Unusually for a regulatory position lan is not a lawyer! He has a degree in Engineering and an MBA.



#### OF KELLY

Joe Kelly is head of A&L Goodbody's Gaming & Betting Group which advises a broad cross section of online and land based gaming operators, casinos, bookmakers, betting exchanges, betting shops, amusement arcades, and the suppliers of equipment and services (including financial services) to the gaming industry. Joe is a member of the International Masters of Gaming Law organisation, he is a member of the IAGA, and he is a regular contributor to the Irish media (both TV and print) and to interna-

tional publications including *Gambling Compliance* and *Casino News*. Joe has organised and spoken at a number of conferences on the reform of Ireland's gaming, lotteries and betting laws. He has played a leading role as an advocate on behalf of clients for the development of a proper regulatory framework for gaming, betting and lotteries businesses in Ireland.

SPEAKERS list continues on next page

#### **CONFERENCE SPEAKERS, continued**



#### STEPHEN KETTELEY

Steve is a commercial, regulatory and technology lawyer. He concentrates on advising clients on all operational and regulatory aspects of their businesses, with a particular expertise in the infrastructure of on-line gambling and gaming industries. Steve acts for operators and suppliers alike by drafting, negotiating and advising on matters such as intellectual property, software licensing and development, white-label supply agreements and affiliate arrangements and advises on the regulatory aspects

of corporate transactions and the corresponding issues affecting investors, lenders and intermediaries. Clients include operators, software suppliers, financial services providers, investors and, generally, stakeholders in the online gambling industry.



#### TINA KILMER

Tina M. Kilmer P.E. serves as Vice President of Product Compliance for Scientific Games. With more than 17 years of technical leadership in the gaming industry, Kilmer is responsible for global regulatory management and technical compliance of advanced technology-based gaming devices and systems, table game products, as well as mobile solutions. Kilmer joined Scientific Games after its November 2014 acquisition of Bally Technologies, one of the most innovative gaming technology leaders in the

global gaming industry and the world's oldest slot machine manufacturer. Prior to joining Bally Technologies, Kilmer held senior leadership positions with Aristocrat Technologies, Casino Data Systems, and Harrah's Entertainment. Before entering the gaming industry, she served in various roles with Argonne National Laboratory and Dow Chemical U.S.A. Kilmer is a member of the International Association of Gaming Advisors, International Masters of Gaming Law, Global Gaming Women, Society of Women Engineers, Tau Beta Pi Engineering Honor Society, and Phi Kappa Phi Honor Society. She is also a registered Professional Engineer. Kilmer is a frequent speaker on topics ranging from compliance to technology. She has served as an Advisory Board member of St. Jude's Ranch for Children Community Advisory Council and currently serves as a member of the Board of Directors of Global Gaming Women.



#### JEREMY P. KLEIMAN

Jeremy P. Kleiman is a member of the law firm of Saiber LLC and head of its Gaming Law Practice Group. His practice focuses on gaming regulatory and business law, representing casino operators, iGaming and lottery technology providers, and financial institutions involved in the gaming, lottery and racing industries. He specializes in gaming-related corporate, regulatory, licensing and compliance matters, with an emphasis on the online and mobile gaming industry. Prior to rejoining the firm in 2015, Jeremy

served for six years as Executive Vice President, Regulatory & Business Affairs for Coastal Development, LLC, a developer, investor and operator of casino resorts and racetracks. He was responsible for the company's legal affairs, government relations and compliance functions. During Jeremy's prior tenure at Saiber LLC from 1998 to 2008, he advised financial institutions, gaming equipment manufacturers, lottery providers and casino operators on all matter related to licensing, compliance and other regulatory matters.



#### MARK A. LIPPARELLI

Mark Lipparelli is the founder of Gioco Ventures, LLC, a development stage technology/investment company and also serves as a strategic advisor to world wide clients in the gaming, entertainment, investment and sports industries. Mr. Lipparelli also currently serves as a Senator in the Nevada State Senate. In 2013 Mr. Lipparelli completed a four-year term on the Nevada State Gaming Control Board including his final two years as Chairman. Prior thereto,

Mr. Lipparelli served in several senior level management positions over a span of fifteen years with the gaming industry's leading technology companies including Bally Technologies, Shuffle Master, and Casino Data Systems. Mr. Lipparelli currently serves as a member of the Board of Directors of Golden Entertainment, Inc., as a Board Trustee of the University of Nevada Foundation, as a member of the Board of Directors of the National Center for Responsible Gaming and is a co-founder of the newly formed International Center for Gaming Regulation at UNLV. Mr. Lipparelli served as a Board Trustee and Treasurer of the International Association of Gaming Regulators and was a

member of the Gaming Policy Committee and the State Crime Commission in Nevada. In 2011, Mr. Lipparelli was named as Regulator of the Year for the Americas by the International Masters of Gaming Law and was named to an Advisory Panel on Sports Wagering to the International Olympic Committee. Mr. Lipparelli served five years as a member of the Board of Directors and two years as Vice Chairman of the Gaming Standards Association. Mr. Lipparelli graduated from the University of Nevada, Reno with an undergraduate degree in Finance, Master of Science degree in Economics, and is a graduate of the Executive Development Program sponsored by the Institute for the Study of Gambling and Commercial Gaming.



#### **NYREEN LLAMAS**

Nyreen has been practising since 2001 and has developed a breadth of expertise in many aspects of corporate, commercial and private client work. She has advised many large corporate groups in relation to their tax restructuring and financing arrangements. She has leveraged this knowledge to advise private clients on the most appropriate structuring of their arrangements particularly when this has involved the use of trusts. Nyreen is a registered Trust and Estates Practitioner with the recognised Society of Trusts and

Estates Practitioners and has advised extensively on non contentious trust matters including trust arrangements encompassing large business portfolios and small private arrangements involving elements of tax and succession planning. Most notably, Nyreen has developed expertise in the thriving gaming industry and very regularly advises some of the largest gambling operators in Gibraltar in relation to many aspects of their business and in respect of their regulatory matters. She also formed part of the team who assisted with the flotation on the London Stock Exchange of one of the Gibraltar licensed gambling operators. Nyreen also has experience advising on pensions matters and assists pensions trustees and administrators in relation to their pension arrangements. Nyreen is an honours graduate in English and Spanish Law from the University of Kent, England and also studied at the Universidad Complutense de Madrid, Spain. She was called to the Bar of England and Wales and Gibraltar in 2001.



#### ANDREW LYMAN

Andrew Lyman is a lawyer and Director of Group Regulatory Affairs at the bookmaker William Hill. In that capacity he is a member of the GB National Forum on sports betting integrity which is a joint regulatory, commercial, sports and law enforcement forum; managing the risks in this area. In 2013 he completed a Masters in sports law and practice which included the completion of a dissertation on betting integrity developments. As well as having an academic interest in this area. Andrew is also re-

sponsible for managing sports betting integrity risk as part of his operational compliance role. Prior to this, Andrew was Director of Monitoring and Enforcement at the UK Gambling Commission.



#### PATRICK MADAMBA, JR.

Pat has practiced gaming law for more than two decades, and he has represented casinos, private equity and investment banking firms, real estate developers, Internet gaming companies and gaming equipment vendors. He has handled casino regulatory matters in numerous jurisdictions, including New Jersey, Illinois, Indiana, Louisiana, Missouri, Nevada, New York, Jamaica and Macau SAR, China. In addition to his gaming practice, Pat's practice includes IP licensing and litigation matters. Pat has a

number of reported federal court decisions regarding trademark and patent infringement matters and theft of idea matters. Pat's combination of business and management experience compliments his practice and helps him craft and implement practical and cost-effective solutions to challenging client issues. Prior to joining the firm, Pat was Of Counsel to an IP litigation boutique. He also served as senior counsel at Akin, Gump, Strauss, Hauer & Feld, LLP. Pat's experience also includes the corporate arena having served as Vice President, General Counsel, Chief Compliance Officer, and Secretary for a publicly traded gaming company with multistate operations. He also served as the Regulatory Affairs Manager for the Claridge Casino Hotel in Atlantic City. Pat has testified before the Special Select Committee of Jamaica's Parliament regarding the Casino Gaming Bill to legalize casino gaming. Pat founded and manages on a volunteer basis the largest all female youth soccer organization in New Jersey, and he also volunteers as a District Commissioner for New Jersey Youth Soccer. Pat practices in various areas including: Corporate; Gaming; Intellectual Property; Trade Secrets;

Sports Industry and Administrative Law & Government . Pat is admitted to the bar in New Jersey and he has court admissions in U.S. Court of Appeals, Federal Circuit, the U.S. Court of Appeals, Third Circuit and the U.S. District Court, District of New Jersey. Pat is a graduate from Rutgers University of Law and the Richard Stockton College of New Jersey



#### **QUIRINO MANCINI**

Quirino Mancini is the global head of the gaming and gambling practice at Tonucci & Partners (www. tonucci.com), a top Italian general practice firm with offices in Rome, Milan, Brescia, Padua, Florence, Tirana, Bucharest and Belgrad. Quirino is one of the leading Italian gaming and gambling lawyers with a specialist practice of more than 15 years. He acts for many Italian and foreign-based online and landbased companies operating in the Italian gaming market. Alongside his robust and long-established

legal and regulatory practice he also runs a bespoke matchmaking and business strategy service to provide his clientele with a broader and more customised type of assistance that notably includes also introduction and facilitation of dealings with the local regulatory authorities, banks and potential business partners. He is also heavily engaged in the sports & entertainment fields and regularly advises market analysts, banks, investment houses and venture capital funds directly or indirectly involved in the Italian market. Quirino is a regular speaker at most European and international gaming conferences and sits in the editorial board of various sector reviews and magazines. Co-founder and editor of www.gaminglaw.eu, a pan-European information and commentary portal focusing on legal and regulatory issues under European and national gaming laws, Secretary and fellow member of the Leadership Committee of the International Masters of Gaming Law, a worldwide organisation gathering regulators, lawyers and advisors, inhouse counsels and educators engaged in the gaming business.



#### **LORRAINE J. MAY**

Lorraine May graduated from Drake University 1976 receiving an Outstanding Drake University Law Graduate selected by the law school faculty and awarded by Iowa State Bar Association.

Lorraine May is former Commissioner and Chair of the Iowa Racing and Gaming Commission and served as Co-Chair, Governor's Gaming Study Panel. May was admitted to practice before the Iowa Supreme Court, the Southern District of Iowa, the Eighth Circuit Court of Appeals and the United

States Supreme Court and served on the Iowa State Bar Association Board of Governors, Iowa State Bar Association Grievance Committee, Polk county Bar Association Ethics Committee, Polk County Bar Association Board of Directors. May also served on the Board of Directors of United Way, Iowa Council for International Understanding, Greater Des Moines Chamber of Commerce, Greater Des Moines Y.W.C.A., Downtown Des Moines, Inc., Home Health Aid & Mobile Meals, Inc., Iowa Society to Prevent Blindness, Greater Des Moines Montessori Association, Drake University Law endowment Trust. Currently Chair of the Iowa Environmental Council. Recipient of the Governor's Volunteer Award, recognized as the Greater Des Moines Chamber of Commerce Women in Business Advocate.



#### **NEIL McARTHUR**

Neil qualified as a solicitor in 1997. He is a graduate of Leicester Polytechnic and Leicester University and holds a post-graduate diploma in local government law from the College of Law. He is a member of the Association of Regulatory and Disciplinary Lawyers. Neil has worked as in-house lawyer for a number of public bodies, including as the head of the General Teaching Council for England's legal team. Neil joined the UK Gambling Commission in October 2006. He is the principal legal adviser with overall

responsibility for our legal work, including providing advice on the operation of the regulatory regime and support to our Regulatory Panel.



#### **SEAN McGUINNESS**

Sean McGuinness is a partner in Lewis Roca Rothgerber Christie's Gaming practice group. His practice focuses primarily on commercial gaming matters in Nevada, Colorado, Iowa and Mississippi, as well as tribal gaming matters. Sean has represented clients with licensing and regulatory matters before the Nevada State Gaming Control Board, the Nevada Gaming Commission, the Colorado Division of Gaming, the Colorado Limited Gaming Control Commission, the Iowa Racing & Gaming Commis-

sion, the Mississippi Gaming Commission and the National Indian Gaming Commission. He has also participated in gaming-related matters in other jurisdictions including California, Canada, Hungary, Illinois, Kansas, Louisiana, Maryland, Michigan, Missouri, New Mexico, North Dakota, Oklahoma, Switzerland and Washington. Sean has represented clients in gaming bankruptcy matters, including the Herbst Gaming, Station Casinos, Fitzgeralds Gaming Corporation, the Aladdin Hotel and Casino, and the Resort at Summerlin proceedings. Sean is frequently asked to comment on the Commercial Gaming industry. Sean appeared on Nevada Newsmakers in October 2015 to discuss recent Gaming industry trends. He is also a regular pundit on the program. In 2011, Sean was featured in a Q&A with In Business Las Vegas (now Vegas Inc.) where he provided an overview of his practice and the Gaming Industry in Nevada. Prior to joining the firm, he was Vice President and General Counsel for The Resort at Summerlin, which was owned by Swiss Casinos (1997-2001), had a private gaming law practice in Mississippi (1994- 1997) and served as Compliance Director for the Mississippi Gaming Commission (1992-1993). He got his start in the gaming industry as a law clerk for the lowa Racing & Gaming Commission.



#### JOHN M. McMANUS

John M. McManus is Executive Vice President, General Counsel and Secretary for MGM Resorts International. In this role, Mr. McManus is responsible for oversight of the Company's legal affairs and its legal department. Mr. McManus works closely with members of senior management and the Company's Board of Directors. Mr. McManus joined MGM in 2001 and has served as counsel in various capacities at the parent company and its operating subsidiaries during his tenure. Before joining the Company,

Mr. McManus held the position of Executive Vice President, General Counsel and Secretary for the Sahara Hotel & Casino and worked as an associate attorney with the Las Vegas law firm of Schreck, Jones, Bernhard, Woloson & Godfrey.



#### **KEITH C. MILLER**

Keith C. Miller is the Ellis and Nelle Levitt Distinguished Professor of Law at Drake University in Des Moines, Iowa. Professor Miller teaches the course on Gaming Law at Drake along with courses in the area of Torts. In addition to numerous law review articles, he is co-author of *The Law of Gambling and Regulated Gambling (2nd Edition)*, the leading casebook on gaming law. Professor Miller is the Vice-President of Educator Affiliates of the International Masters of Gaming Law (IMGL), a global gambling law network and educational organization. He serves as the Vice-Chair of the Gaming Law Committee

for the Business Law Section of the American Bar Association. He has spoken on and moderated panels for the IMGL and the ABA, including the Gaming Law Minefield National Institute, and has conducted symposia and lectured at law schools in the US and France. Professor Miller also consults on gaming law cases, has been an expert witness in gaming law litigation, and is a frequent resource for media on matters involving gaming law. Professor Miller received his J.D. from the University of Missouri-Kansas City where he was the Editor-in-Chief of the UMKC Law Review. After practicing law in Kansas City, Missouri, Professor Miller obtained his LL.M. degree from the University of Michigan Law School before beginning his career as an academic lawyer. Professor Miller also served as the NCAA Faculty Representative at Drake University from 1995-2000.



#### ONNA MORE

Donna provides compliance, regulatory, corporate and transaction services to clients in Illinois and throughout the United States in highly regulated industries such as gaming, medical cannabis, liquor, sweepstakes and contests. Drawing upon her experience as general counsel to the Illinois Gaming Board (IGB) and her tenure as an Assistant U.S. Attorney for the Northern District of Illinois and Assistant Cook County State's Attorney, Donna advises clients on all licensing and regulatory issues in hearings before administrative agencies. She also represents clients in commercial and regula-

tory disputes involving competitors. Donna regularly represents casinos, video gaming terminal operators, manufacturers and distributors, game developers

#### **CONFERENCE SPEAKERS, continued**

and other companies involved in the gaming industry in Illinois and nationwide. As the first general counsel to the IGB, she was involved in the process of legalizing gaming in Illinois and helped write aspects of the regulations governing the state's gaming industry that remain in place today. This first-hand knowledge enables Donna to provide extensive insight and counsel to companies in the gaming industry in Illinois regarding licensing, compliance, investigations and commercial disputes. Additionally, she advocates for clients before agency boards and commissions, litigates compliance issues in administrative and disciplinary hearings, and negotiates settlements. Donna also helps clients comply with Illinois' Compassionate Use of Medical Cannabis Pilot Program Act. This includes working with clients to secure cultivation licenses from the Illinois Department of Agriculture and dispensary licenses from the Illinois Department of Professional Regulation. In addition to helping them comply with regulations, Donna assists growers and dispensaries with general business matters, shareholder agreements and operational plans. For banking clients, she provides counsel regarding U.S. Department of Treasury issues related to medical cannabis.



**KEVIN P. MULLALLY**Kevin P. Mullally is the Vice-President of Government Relations and General Counsel for Gaming Laboratories International, LLC (GLI). Mr. Mullally is GLI's chief legal officer, and is responsible for all risk management policies for the company as well as supervision of all outside attorneys and consultants. In addition, he serves internationally as GLI's primary liaison to elected and appointed officials at the federal, state and local level. As such he regularly interacts with regulatory agencies, organizations devoted to developing gaming policy as well as senior level executives of gaming equipment

manufacturing companies, lotteries, pari-mutuel wagering facilities, social gaming companies, interactive gaming companies and casino operators. Mr. Mullally provides GLI with over 30 years of diversified leadership in law, management, public policy, public relations, economic analysis, and organizational administration. Prior to joining GLI, Mr. Mullally was the Executive Director of the Missouri Gaming Commission. Previously, he served as General Counsel and Chief of Staff to Missouri State Senator Harry Wiggins. Mr. Mullally serves on the Board of Trustees for the International Association of Gaming Advisors. As the author of the first self-exclusion program while serving as a regulator in Missouri, he has a long history of involvement in developing and studying responsible gaming policy. He currently serves as Chairman of the National Council on Problem Gambling's (NCPG) Committee on Standards, Policy & Regulation. Mr. Mullally serves as a consultant for jurisdictions globally on matters relating to regulatory serves as a consultant for jurisdictions globally on matters relating to regulatory practice, regulatory reform and the creation of efficient and effective regulatory structures. He is a frequent teacher, author, and speaker on issues relating to administrative and business law topics, public policy development, regulatory issues, and problem gambling. He recently authored the chapter on Public Policy Implementation & Regulatory Practice for the University of Nevada-Las Vegas Law School's textbook on Land-Based Casino Regulation.



#### **DIANE MULLENEX**

Diane is a dual-qualified French lawyer and UK Solicitor and Head of the International Gaming & Gambling Practices. She started her career in Singapore in 1994 and has worked in Asia, Europe, Africa and Middle East. Diane has extensive experience of advising a wide range of clients in the highly regulated industries of gaming and gambling. Her client range from small traditional video game studios to multinational manufacturers of gambling devices, online gambling operators and games publishers. In particular, she specialises in complex multi-discipline, cross-border matters which have

earned her the reputation as an expert in this field. Diane is a frequent and well respected speaker and a regular contributor of articles to national and international gaming and gambling publications. Diane is the Ex-Chair of the communication committee of the International Bar Association and a member of the International Masters of Gaming law and the International Association of Gaming Advisors. She is also a Foreign Trade Advisor appointed by the French Government. She was recently awarded the Insignia of Chevalier de l'Ordre national du Write for her involvement in promoting the French TMT sector. In 2014 and in 2013 Diane, together with Annabelle Richard, has been chosen to write the chapters on aspects of gaming legislation in France and Monaco for Thomson Reuters' 'Gaming Law – Jurisdictional Comparisons'.



#### JAMIE NETTLETON

Jamie advises extensively on all aspects of Australian and international gambling regulatory issues. He acts and international gambling regulatory issues. He acts for gambling industry organisations, gaming machine suppliers, testing agencies, bookmakers, poker industry participants (e.g. operators and tournament organisers), lottery providers as well as commercial organisations conducting promotional campaigns. Many of the international organisations that he has advised have subsequently established successful businesses in Australia, Jamie first became involved in the gambling Australia. Jamie first became involved in the gambling area over 15 years ago in connection with the establish-

ment of Sydney's casino and advising on the then new internet gaming sector.

Since that time, he has given presentations on gambling issues throughout the world and has advised on, and been involved actively in, most material recent Australian gambling industry developments.



#### **NICK NOCTON**

Nick is a regulatory and commercial specialist in the Betting and Gaming group at Mishcon de Reya, LLP. With nearly 20 years' experience advising companies from all parts of the gambling and gaming industries, Nick's practice addresses commercial and regulatory Nick's practice addresses commercial and regulatory matters, including licensing and regulation, commercial contracts, IP and IT, data protection, anti-money laundering, dispute resolution and corporate/M&A. Sitting at the centre of the firm's leading Betting and Gaming group, Nick is active in rapidly evolving areas such as skill gaming, eSports, social gaming and gamification sulted each of the secondaria with media and entertain

generally, where the regulated sector is converging with media and entertainment industries. Particular areas of expertise include gambling licensing and regulation, compliance issues associated with remote gambling and commercial advice to the regulated gambling sector. Nick's clients include multinational operators (remote and non-remote gambling); software developers; gaming machine and equipment manufacturers; investors and financial institutions; as well as regulators. Nick is identified as a "gaming and betting expert" by Chambers UK with clients deeming him a "tremendous lawyer". Nick is also a general member of the International Masters of Gaming Law (IMGL) and is the Editor of IMGL's European Gaming Lawyer journal.



#### KAISA PATSALIDES

Kaisa is a senior IP lawyer at the international technology, media and telecoms law firm Olswang. Kaisa's practice encompasses all areas of IP, ranging from brand management to litigation, IP advisory work, due diligence and IP licensing. She specialises in contentious aspects of soft IP, with a particular focus on copyright and design rights, trade mark disputes and passing off. Her litigation experience ranges from disputes before the specialist UK Intellectual Property Enterprise Court to high-profile litigation at the Court of Justice of the European Union. She also advises on new product

launches, portfolio management, regulatory matters and IP exploitation stratelaunches, portfolio management, regulatory matters and IP exploitation strategies across all sectors. She has extensive experience of web-based IP infringements including cybersquatting, keyword advertising and fraudulent websites. She also works with many international clients on counterfeiting, format rights and software piracy. Her key clients include leading telecoms providers, game developers, production companies, broadcasters, major international retailers and global technology companies.



#### **SIMON PLANZER**

Dr Simon Planzer is partner at Planzer Law, a Zurich-based gaming law boutique. Planzer Law's team provide strategic, regulatory and legal advice to companion regulators and other states. nies, regulators and other stakeholders across all areas of the gaming and entertainment industry. PLANZER LAW have particular expertise in EU/EEA and Swiss gaming law as well as in the implementation of com-pliance requirements (e.g., AML, fraud, responsible gaming). Planzer Law further advise on related online, corporate and financial matters such as privacy, establishment, banking and tax. Planzer Law represents the

interests of both large corporations and start-ups. Simon is also Lecturer for European Economic Law at the University of St. Gallen HSG, one of Europe's leading business schools. He has specialised in gaming law and EU/EEA law through many years in practice and academic work. He worked on gaming cases at the European Free Trade Association Court (Luxembourg) and on European law matters with the legal service of the EFTA Secretariat (Brussels) and the Institute of European and International Business Law (University of St. Gallen). Simon frequently speaks at key international gaming conferences and writes on gaming and related matters. Inter alia, he contributed the chapter on 'Gambling Law' for the official *Handbook of EEA Law* by Springer International Publishing (2016) and is the author of Empirical Views on European Gambling Law and Addiction (2014), a comprehensive monograph (PhD) on EU/EEA gaming law, published with Springer and endorsed by some of the world's leading gaming lawyers. Simon completed his law degree at the University of Fribourg bilingual in French and German. He also did postgraduate studies at the College of Europe, the preeminent school for EU studies. He further studied and did research i.a. at Harvard Law School, Harvard Medical School (Division on Addiction), the European University Institute, the University of St.Gallen and the Academy of International Trade Law in Macau.



#### **PADDY POWER**

Paddy Power is a fourth generation bookmaker. Paddy's great grandfather, Richard, started his family business in 1894 from his native Tramore, Co. Waterford in the South East of Ireland. 'Richard Power' remains one of the most respected bookmakers at the big race tracks of Ireland & the UK under the stewardship of Paddy's father David, and brother, Willie. In 1988 Paddy's father, merged his Richard Power shops with Stewart Kenny of Kenny O'Reilly and John Corcoran of Patrick Corcoran Bookmakers to found Paddy Power. That's where Paddy's story really begins. Paddy joined Paddy Power in 1996 as a fresh faced graduate on the company's first ever graduate program

and has worked in almost all areas of the business helping to develop and grow what has become one of the world's largest betting companies. His career has spanned many game changing events in a dynamic industry. From the introduction of screens to betting shops, to telephone betting, to online betting, to mobile betting, there have been many ups and downs along the way. Paddy's main focus has always been on the Paddy Power brand and he has been involved in many of the company's most successful campaigns - most of which have an interesting story behind them! He is one of the best known bookmakers today with regular appearances on TV and radio across the UK and Ireland.



#### BIRGITTE SAND

Birgitte Sand, Director of the Danish Gambling Authority (DGA). In 2008, appointed to her current position after being a long-standing member of the Executive Board of the National Tax Administration in Copenhagen. Birgitte Sand has been responsible for the successful implementation of a partly liberalisation of the Danish Gambling Market. The results show that the market is now stable, highly compliant and well-functioning. DGA is responsible for issuing licences - and furthermore supervising and controlling - a wide range of gaming providers that stretches from land-based casinos to

lotteries, gaming machines, charity lotteries, betting, online casino, public poker tournaments and horseracing. Birgitte Sand holds a master's degree in Law from the University of Copenhagen and among several executive educations including an INSEAD Executive Programme. She began her career in the Danish Court of Taxation, but has since then covered a wide range of different tasks and management positions in the Ministry of Taxation. Her experiences span from legal advice on corporate tax structures and taxation of private companies and property to central IT responsibilities, and furthermore includes projects regarding leadership, innovation, strategy, change of organizational structures and the development of a nationwide user-friendly IT solution for salary payments. She has also been a long-standing member of the Board coordinating the nationwide tax compliance projects. Since 2011, Birgitte Sand has been a member of the International Association of Gaming Regulators (IAGR) Board of Trustees and served as President from October 2014 to October 2015. She is still serving as a trustee and furthermore as chair of the subcommittee for statistics.



#### **GEORGE SWENEY**

George is Vice President of Compliance for Amaya. He joined Amaya in September 2014 and is responsible for the organizations compliance program. Prior to working for Amaya, George has held a number of senior executive positions in the gaming industry, most recently as senior vice president with the Ontario Lottery and Gaming Corporation (OLG) and as Chief Strategy Officer with the Alcohol and Gaming Commission of Ontario (AGCO). Earlier roles include executive positions with the British Columbia Lottery Corporation (BCLC) and

Len Stuart and Associates. George is a current member of the Board of Directors of the Responsible Gambling Council of Canada and has served as a board member for the North American State Provincial Lotteries Association (NASPL) and the Interprovincial Lottery Corporation (ILC).



#### **JENNY WILLIAMS**

Jenny Williams is a regulator and adviser, formerly Chief Executive of the UK Gambling Commission and a Board member, (charitable) Fundraising Regulator and of British Greyhound Regulatory Board; adviser on governance and regulation. Previously a Director General at the Lord Chancellor's Department (now the Department for Justice), she joined Gaming Board of Great Britain in 2004 to set up the Gambling Commission created by the Gambling Act 2005. She became its first Chief Executive and a Commissioner from 2005 to 2015. Before

that Jenny held a variety of policy and project manage-ment posts as a senior civil servant in the Inland Revenue, the Departments of Environment and Transport and the Home Office. She has been a trustee of IAGR (2007-2014), a trustee and latterly vice chair, the homelessness charity the Connections at St Martin's (2004-16) and a non-executive director of Northumbrian Water Group plc, the National Campaign for Arts and of Morley College, an adult education college. She has a Cambridge economics degree and pursued social policy research Nuffield College Oxford.



#### ANDRÉ WILSENACH

André is the Executive Director of International Center for Gaming Regulation, established in partnership between UNLV's International Gaming Institute (IGI) and the William S. Boyd School of Law, aimed at promoting international best practices in gaming regulation. André is a graduate of the University of Pretoria in South Africa and worked for the University of Pretoria, Africa Institute of South Africa, Development Bank of Southern Africa, Ernst & Young and the South African Government prior to a longstanding career in gaming. In 1995, he was appointed to a Commission aimed at advising the South

African Government on the legalisation of gaming in South Africa. During the period 1995 to 2000 he was CEO of one of the South African provincial gaming boards whilst serving on the National Gambling Board of South Africa. In 2001 he was appointed CEO of ZMS, a private company established to render electronic monitoring systems and services to the National Gambling Board of South Africa. In 2002 he was appointed Executive Director of the Alderney Gambling Control Commission where he regulated the eGambling industry until January of 2016. In his capacity as gaming regulator André was instrumental in promoting regulatory best practices around the world. He was the keynote speaker at the first international eGambling Summit held in the United Kingdom in 2006. He gave testimony to the Financial Services Committee of the US House of Representatives concerning the introduction of the Internet Gambling Regulations Enforcement Act, 2007. He was a keynote speaker at the American Gaming Association's 2008 Global Gaming Summit in Las Vegas, and in 2012 gave testimony to the UK Culture, Media and Sport Select Committee regarding their new regulatory framework. André is a former President of the International Association of Gaming Regulators and is an active member of the International Masters of Gaming Law and the International Association of Gaming Advisors.



#### MICHAEL ZATEZALO

Michael Zatezalo is a Director at the law firm of Kegler Brown Hill & Ritter Co., LPA in Columbus, Ohio, where he chairs the Gaming Law area and represents suppliers and manufacturers, as well as charitable organizations with respect to gaming issues. He routinely represents clients with licensing and compliance issues in front of the Ohio Casino Control Commission and the Ohio Lottery Commission. Zatezalo has been recognized by his peers for inclusion in The Best Lawyers in America and as an "Ohio Super Lawyer" by Law & Politics magazine for his expertise and experience as a gaming attorney. He

is the President of the International Masters of Gaming Law and previously served as the former Section Chief of the charitable law and consumer frauds and crimes sections of the Ohio Attorney General's Office. Zatezalo also practices in the real estate and finance areas and is admitted to practice law in Ohio and California.



The International Masters of Gaming Law is a non-profit association of gaming attorneys, regulators, educators, executives and consultants from around the world who are dedicated to education and the exchange of professional information and advice. The open networking and collective experience of its members makes the IMGL an integral and effective tool for the dissemination of gaming law developments worldwide. IMGL members practice independently and not in a relationship for the joint practice of law.

# **COMING EVENTS**





# 2017 Spring Conference May 10-12, 2017

# Turnberry Isle **Miami, Florida**

Visit the IMGL website for all of the latest event information as it is added. For information on sponsorships or speaker opportunities, contact Morten Ronde at morten@imgl.org

# **OCTOBER**, 2016



MASTERCLASS'

at IAGR Conference October 31 -November 3, 2016 Sydney, Australia

## NOVEMBER, 2016



November 7-9, 2016 Malta

at Macau Gaming Show

November 22-23, 2016 Macau

MGL
MASTERCLASS™
at Eastern European
Gaming Summit

November 22-23, 2016 Sophia



MASTERCLASS™
at OFXG TLV & GO
GAMING International
Summit
November 29, 2016

Tel Aviv

JANUARY, 2017

MASTERCLASS™
at NCLGS Conference
January 6-8, 2017

FEBRUARY, 2017

Scottsdale, Arizona

Hotel Valley Ho



For more information on upcoming IMGL events or Masterclasses, contact Sue McNabb, Executive Director, at **Sue@imgl.org** or Morten Ronde, IMGL Director of Development and Education, at **Morten@imgl.org**.





#### INTERNATIONAL MASTERS OF GAMING LAW

IMGL wishes to thank the autumn conference co-chairs, committee members, the moderators and the panelists for the contribution of their time and efforts in putting together the excellent educational opportunities IMGL is proud to provide at the Autumn 2016 conference.

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